

**Convention Sales Performance: Sylvia Soliz – Local RGV Market
2010-2011**

LOCAL/ RGV MARKET Monthly Goal:	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.
Physical Sales Calls (10)	3	6	174	2	0	3	1	0	2	0	0	2
Prospecting/ calls (50)	29	7	20	36	103	159	12	14	34	28	16	24
Bid Proposals (5)	1	2	0	8	1	6	1	2	10	2	1	3
Bid Presentations (5) *YR	0	0	0	1	1	0	0	0	2	0	0	1
Sales Leads Generated (11)	12	4	2	10	6	15	7	7	11	11	8	20
Sales Contracts Generated (9)	10	3	0	7	2	8	3	8	6	0	0	20
Fam Tours Hosted (*)	0	0	0	0	0	0	0	0	0	0	0	0
Site Inspections (2)	0	1	1	3	1	1	0	5	1	0	0	1
Client Events (1-2 Annually)	0	0	0	0	0	0	1	0	0	0	0	0