INTERNATIONAL TOURISM PERFORMANCE: LILI DEROUSIE – MONTHLY REPORT – 2010-2011

Nr. 411	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	Aug.
Monthly Goal:											
Physical Sales Calls (24)	2	9	11								
Prospecting/ calls (250)	371	436	336								
Bid Proposals	1	0	0								
Bid Presentations ()*5		0	0								
Sales Leads Generated	1	1	6								
Sales contracts Generated	1	0	0								
Fam Tours Hosted	0	0	0								
Site Inspections	1	1	2								
Client Events (1-2 Annually)	0	0	Clients from Mexico/X mas dinner								

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