

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
NOTICE OF REGULAR MEETING**

Note: One or more members of the South Padre Island City Council may attend this meeting. If so, this statement satisfies the requirements of the Open Meetings Act

Notice is hereby given that the Economic Development Corporation Board of Directors of the City of South Padre Island, Texas, will hold its **Regular Meeting Tuesday, September 20th, 2016 at 9:00 a.m. at the Municipal Building, 2nd floor Meeting Room, 4601 Padre Blvd.,** South Padre Island, Texas. Following is the agenda on which action may be taken:

1. **Call to order**
2. **Pledge of Allegiance**
3. **Public Comments and Announcements**
This is an opportunity for citizens to speak to the Board relating to agenda or non-agenda items. Speakers are required to give their name before addressing their concerns. (Note: State law will not permit the Board to discuss, debate, or consider items that are not on the agenda. Citizen comments may be referred to staff or may be placed on the agenda of a future Board meeting)
4. **Presentation of the Annual Economic Index by Dr. Mostafa Malki with Aaron Economic Consulting**
5. **Presentation by Friends of RGV Reef, an artificial reef being constructed north of the Brazos Santiago Pass jetties in state waters- Gary Glick**
6. **Approve the Consent Agenda:**
 - 6a. **Approve the Minutes from the Regular Meeting of August 16th, 2016**
 - 6b. **Financial Reports for EDC- August 2016**
 - 6c. **Activity Report from the Birding and Nature Center-August 2016**
 - 6d. **Approve the Financial Reports for the Birding & Nature Center- August 2016**
 - 6e. **Approve an excused absence for Beth Vance from the September 20th, 2016 Board Meeting**
7. **Public Hearing on the following EDC Projects for fiscal year 2016-17: Skatepark, Sand Dollars for Success Grant Program, and Design Façade Improvement Grant Program**
8. **Discussion and possible action regarding the public hearing for the EDC projects for fiscal year 2016-17**

9. **Report regarding the Designated Projects Committee's September meeting**
10. **Executive Director's Activity Report**
11. **Pursuant to TEXAS GOVERNMENT CODE, Section 551.074, Personnel Matters: an EXECUTIVE SESSION will be held to discuss the Executive Director's Performance Improvement Plan**
12. **Discussion and action regarding the Executive Director's Performance Improvement Plan**
13. **Adjournment**

We reserve the right to go into Executive Session regarding any of the items posted on this agenda, pursuant to Sections 551-071, Consultation with Attorney; 551.072, Deliberations about Real Property; 551.073, Deliberations about Gifts & Donations; 551-074, Personnel Matters; 551-076, Deliberations about Security Devices; and/or 551.086, Discuss (A) Commercial or Financial Information Received from a Business Prospect with which the Economic Development Corporation is Conducting Negotiations, or (B) Financial or Other Incentives to the Business Project.

I, the undersigned authority, do hereby certify that the above Notice of Meeting of the Directors of the City of South Padre Island Economic Development Corporation is a true and correct copy of said Notice and that I posted a true and correct copy of said notice on the bulletin board at City Hall which will remain so posted continuously for at least 72 hours preceding the scheduled time of said meeting.

Dated this the 16th day of September, 2016

S E A L



Darla Lapeyre, Executive Director

This facility is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact Jay Mitchim, ADA-designated responsible party, at (956)761-1025.

5.

Friends of RGV Reef Fall 2016 Deployment

Materials (Note: \$200,000 Pledged from CCA-Building Conservation Trust for Materials ONLY)

	Quantity	Price	# Of patches	Cost
Ultra Low Profile Material				
Concrete roof tiles,	TBD			TBD
Low Profile Material				
Small cCinder Blocks (each)	15,000	\$	1 10	\$ 15,000
Large Cinder Blocks (each)	15,000	\$	1 10	\$ 15,000
Medium Profile Material				
3' to 16 " limestone (tons)	2000	\$	30 10	\$ 60,000
High Profile Material				
Shrimp boat and tug Includes clean and deploy	2	\$	10,000 2	\$ 20,000
Culverts (Lots of variability in price depending on land transport and storage)	2000		5	\$ 30,000
Total				\$ 140,000

Seagoing Transport (Note: CCA-BCT funds may not be used)

Barge Daily Rate	20	\$	900	\$ 18,000
Oceangoing Tug	20	\$	6,500	\$ 130,000
Fuel (towing) varies	10	\$	2,500	\$ 25,000
3 yard Loader	30	\$	880	\$ 26,400
Excavator with thumb	20	\$	960	\$ 19,200
Belt conveyor			?	
Dock Space/ Ramp const.			?	
20 ton forklift			?	
Contingency			?	
Total				\$ 218,600

Funds Available for Transport

TIFT		\$	50,000
Friends of RGV Reef		\$	110,000
Total		\$	160,000

Shortfall (with no reserves) \$ 58,600



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ABOUT US

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The Story Behind Our Story

Friends of Rio Grande Valley Reef is a 501(c)3 non-profit organization dedicated to assisting on permitting and funding an artificial reef north of the South Padre Island jetties in State waters. RGV Reef was founded in 2015, out of growing concern for the Gulf of Mexico' marine life decline. Our Gulf's ecosystem is threatened by a variety of events such as overfishing, red tide, pollution, and debris that result in habitat loss.

Our main purpose is to support the creation and maintenance of marine habitat with artificial reef deployment in the coastal waters offshore of South Padre Island, Texas.

Vision

The primary program objectives are to provide a socio-economic benefit to local communities and to enhance private recreational & charter fishing. RGV Reef is also dedicated to advance sustainable population, to help community capacity building and to gain broad-based public support for on-going marine conservation and habitat enhancement.

Values

South Padre Island's primary industry is tourism and recreation related support businesses. A sound, sustainable community relies on strong economic growth to provide jobs, products, services and a steady revenue source. Thus, Building the artificial reef habitat system is a unique approach that provides tremendous economic and quality-of-life opportunities.



*IT'S A WIN-WIN-WIN SITUATION FOR RESIDENTS, VISITORS, AND
THE ENVIRONMENT*

Environmental
Benefits

The low relief reef not only grows baby red snapper, it also grows innumerable small bait fish, primarily the perch-like Longfin Porgy. Having a large forage base near the high relief reef allows it to attract and hold more fish. The glass minnows we see in shallow nearshore waters also use these structures to grow into adult sardines, menhaden and pogies as they move offshore and become food for everything we all love to catch.

Economic
Development

We are going to make a really great place to fish, and do our damndest to make a reef that puts fish back in the Gulf. Dale Shivley, Director of the Artificial Reef Division for the Texas Parks and Wildlife envisions a multimillion dollar installation, efficiently placed based on quantifiable research, placed over years, we agree.

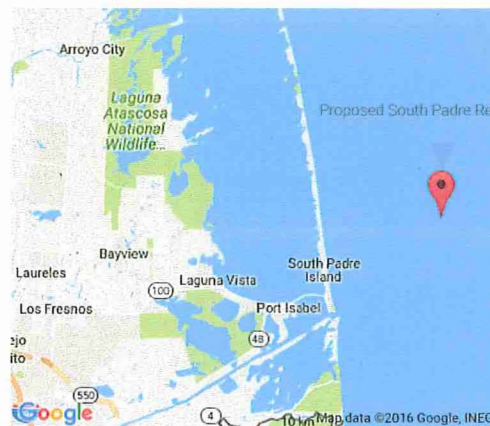
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with your help...

Turning Blue into Green

WHO ARE WE?

Friends of Rio Grande Valley Reef is dedicated to assisting on permitting and funding an artificial reef north of the South Padre Island jetties in State waters. Texas Parks and Wildlife Artificial Reef division is currently processing the permits for 1600 acre reef site. This reef will contain the normal large reefing components like pyramids, shrimp boats, culverts, and concrete rip rap.



WHAT DO WE KNOW?

The low relief reef not only grows baby red snapper, it also grows innumerable small bait fish, primarily the perch-like Longfin Porgy. Having a large forage base near the high relief reef allows it to attract and hold more fish. The glass minnows we see in shallow nearshore waters also use these structures to grow into adult sardines, menhaden and pogies as they move offshore and become food for everything we all love to catch.

The proposed reef site is 10 times the size of a normal 160 acre reef.

This is to provide an extensive area of low relief scattered patch reefs. The importance of low relief reef materials, patches of small rubble scattered enough to not aggregate big fish, is only very recently being recognized as a critical missing steppingstone for the survival of juvenile fish. The problem is, when the little fish swim over to the big reef, the big fish eat them.

WHAT NEXT?

We are going to make a really great place to fish, and do our damndest to make a reef that puts fish back in the Gulf. Dale Shivley, Director of the Artificial Reef Division for the Texas Parks and Wildlife envisions a multimillion dollar installation, efficiently placed based on quantifiable research, placed over years, we agree.

Volunteer

We could not do what we do without our volunteers. Join us, share your brilliant ideas, and together we can deliver outstanding fishing in our Gulf.

[GET IN TOUCH](#)

Donate

Choose any medium either offline or online to send donation and aid RGV Reef to support the artificial reef deployment.

[DONATE](#)

Stay Informed

Sign up to receive field updates, artificial reef industry related news and the latest project information via our online newsletter.

[SIGN UP](#)

6.

DRAFT

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
BOARD OF DIRECTORS**

MINUTES

Regular Meeting
August 16th, 2016

1. CALL TO ORDER

A regular meeting of the Board of Directors of the City of South Padre Island Economic Development Corporation was held on Tuesday, August 16th, 2016, at the Municipal Complex 2nd floor Joyce Adams Conference Room, 4601 Padre Blvd., South Padre Island, Texas. President Joanne Williams called the meeting to order at 9:00 a.m. Other Board members present were Vice-President Dan Stanton, and Directors Bob Friedman, Sally Scaman, Beth Vance and Irv Downing. Secretary/Treasurer Ron Pitcock was absent. Also present were Executive Director Darla Lapeyre, SPI Birding and Nature Center Board President Lynne Tate, SPI Birding and Nature Center Manager Cristin Howard, Interim City Manager Darla Jones, City Councilman Dennis Stahl, City Development Director Dr. Sungman Kim, and Frank Parker Jr., Adrian Rincones, and Michelle Lopez from the Cameron County Regional Mobility Authority.

2. PLEDGE OF ALLEGIANCE

3. PUBLIC COMMENTS AND ANNOUNCEMENTS

South Padre Island Birding and Nature Center Manager Cristin Howard reported on activities going on at the Center.

4. PRESENTATION AND UPDATE BY THE CAMERON COUNTY REGIONAL MOBILITY AUTHORITY CHAIRMAN AND STAFF ON THE 2ND ACCESS PROJECT

Cameron County Regional Mobility Authority Chairman Frank Parker, Jr. made opening remarks to the Board and then introduced the Chief Financial Officer, Adrian Rincones who provided a PowerPoint presentation and update to the Board regarding the 2nd Access to South Padre Island Project.

5. APPROVE THE CONSENT AGENDA

- 5a. Approve the Minutes from Regular Meeting of July 19, 2016**
- 5b. Financial Report for EDC-July 2016**
- 5c. Activity Report from the Birding and Nature Center-July 2016**

- 5d. **Approve the Financial Reports for the Birding and Nature Center - July 2016**
- 5e. **Approve an excused absence for Ron Pitcock from the August 16th, 2016 Board meeting**

Upon a motion from Irv Downing and a second by Dan Stanton the consent agenda was unanimously approved as presented.

- 6. **UPDATE REGARDING SEA TURTLE INC.'S REQUEST TO THE EDC FOR PERMISSION TO CONNECT THEIR PARKING LOT ACCESS ROAD TO THE BIRDING AND NATURE CENTER PARKING LOT AND FINANCIAL SUPPORT TO CONSTRUCT A WALKWAY OVER THE SEA TURTLE INC.'S LAGOON**

President Williams provided an update to the Board regarding the request. She informed the Board she met with the Interim City Manager and the Mayor and also a meeting was held with representatives from the EDC, the Birding and Nature Center and Sea Turtle Inc. There was a good discussion and progress was made regarding permission to access the Birding Center parking lot. A document will be drafted by the City Attorney and will be brought to the Board for discussion and possible approval. Regarding the funding request for the walkway over the Sea Turtle lagoon, it will be discussed further at the next Projects committee in September.

- 7. **DISCUSSION AND POSSIBLE ACTION TO APPROVE THE FAÇADE IMPROVEMENT GRANT GUIDELINES AND FUNDING IN THE AMOUNT OF \$25,000**

Upon a motion from Sally Scaman and a second by Dan Stanton, the Board unanimously approved the grant guidelines and funding in the amount of \$25,000.

- 8. **DISCUSSION AND ACTION TO APPROVE FIVE SCHOLARSHIPS FOR THE UTRGV KAUFFMAN FASTTRAC NEW VENTURE ENTREPRENEURSHIP PROGRAM**

Upon a motion from Beth Vance and a second from Bob Friedman, the Board approved five scholarships for \$700 each for a total of \$3,500 for the Kauffman FastTrac New Venture Entrepreneurship Program to be held beginning October 4th. Director Irv Downing abstained from the vote.

- 9. **DISCUSSION AND POSSIBLE ACTION TO APPROVE THE EXECUTIVE SDIRECTOR'S TRAVEL TO THE ICSC (INTERNATIONAL COUNCIL OF SHOPPING CENTERS) TEXAS CONFERENCE & DEALMAKING IN DALLAS, OCTOBER 5-7, 2016**

Upon a motion by Bob Friedman and a second from Irv Downing the Board unanimously approved the Executive Director's attendance at the International

Council of Shopping Centers Texas Conference & Dealmaking in Dallas, October 5-7th.

10. EXECUTIVE DIRECTOR'S ACTIVITY REPORT

Ms. Lapeyre presented the most recent economic indicators to the Board and provided an analysis of the Sales Tax. The sales tax was up 2.79% June 2016 from June 2015. The sales tax was down 2% calendar year to date 2016 vs. 2015. \$438,459 collected was the best June on record. June 2016 was up 16% from the 5 year average for June (\$376,528). Other items discussed were a letter of support for the Sea Ranch Marina dredging project, attended press conference in Brownsville for a federal grant awarded for a bike lane on the Queen Isabella Memorial Causeway, the sales tax seminar in December in Austin, and an economic development luncheon held by Senator Lucio at the Birding Center.

11. ADJOURNMENT

There being no further business, the meeting was adjourned at 10:03 a.m.

S E A L

Darla Lapeyre
Executive Director

APPROVED:

Joanne Williams
President



Memo

To: South Padre Island Economic Development Corporation Board of Directors
From: Rodrigo Gimenez, Chief Financial Officer
City of South Padre Island
CC: Darla Lapeyre
Date: September 15, 2016
Re: August 31, 2016 Operating Statement

The August 31, 2016 Operating Statement for the South Padre Island Economic Development Corporation as well as the Balance Sheet as of August 31, 2016 are attached for your review. **Transactions summarized in the statements are those processed through the Finance Department of the City.**

The Birding and Nature Center sales are not reflected in these financial statements, since they took their bookkeeping in house in October 2011.

Sales Tax amounts include the July tax collections sent to the State of Texas in August and distributed to local governments in September. This September allocation payment is accrued for financial statement presentation purposes in the August operating statement.

Please contact me at rgimenez@MYSPI.org at your earliest convenience should you have any questions.

"A Certified Retirement Community"

City of South Padre Island
Economic Development Corporation
Balance Sheet
August 31, 2016/2015

Assets	2016	2015
Cash and cash equivalents	\$ 729,269	\$ 588,022
Receivables - Sales Tax	118,306	117,799
Revolving Loan Receivable	57,807	68,881
Due From General Fund	-	-
Miscellaneous Receivables	-	-
Prepaid Expenses	-	-
TOTAL ASSETS	\$ 905,381	\$ 774,702
Liabilities and Fund Balances		
Deferred Revenue	\$ 57,807	\$ 68,881
Accounts Payable	-	-
Sales Tax Payable	-	-
Payroll Taxes Payable	-	317
Wages Payable	-	-
Due to General Fund	-	-
Reserved for Encumbrances	-	-
Other liabilities	318	-
Total Liabilities	58,124	69,198
Fund Balance	847,257	705,504
Total Liabilities and Fund Balance	\$ 905,381	\$ 774,702

City of South Padre Island
Economic Development Corporation
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
August 31, 2016/2015

	2016		2015
	Budget	Actual	Actual
<u>REVENUES</u>			
Sales Tax	\$ 770,000	\$ 688,221	\$691,519
Revolving Loan Revenue	10,274	7,718	\$8,199
Grant Revenue	-	-	-
Interest Revenue	2,501	3,229	\$2,998
BNC Expense Reimbursement	-	-	-
Miscellaneous Revenues	-	20	\$253
Total Revenue	782,775	699,188	702,969
<u>EXPENDITURES</u>			
General Administrative Expenses	692,775	550,473	\$497,614
BNC Cash Advances	20,000	9,100	\$12,412
Birding Center Expenses	70,000	50,532	\$55,836
Total Expenditures	782,775	610,105	565,862
Excess (Deficiency) of Revenues Over (Under) Expenditures	-	89,083	137,107
Fund balance - beginning	758,173	758,173	568,397
Fund balance - ending	\$ 758,173	\$ 847,257	\$ 705,504

FUND :80 -ECONOMIC DEVELOPMENT CORP

SCHEDULE OF BUDGETED, ACTUAL AND ENCUMBERED EXPENDITURES

DEPARTMENT : DEPT 580 - EDC

NOTATION :

ACCOUNT NUMBERS	ACCOUNT DESCRIPTION	-- MONTH --		----- YEAR TO DATE -----		CURRENT	UNENCUMBERED	BUDGET
		EXPENDITURES	ENCUMBRANCES	EXPENDITURES	TOTALS	MODIFIED BUDGET	BALANCE	PERCENT REMAINING
<u>PERSONNEL SERVICES</u>								
580-0010	SUPERVISION	4,538.46	0.00	52,509.98	52,509.98	59,000.00	6,490.02	11.00
580-0020	CLERICAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0060	OVERTIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0070	FICA	65.80	0.00	789.60	789.60	1,109.00	319.40	28.80
580-0080	TMRS	573.20	0.00	6,330.61	6,330.61	7,661.00	1,330.39	17.37
580-0081	GROUP INSURANCE	480.19	0.00	5,282.09	5,282.09	5,874.00	591.91	10.08
580-0083	WORKERS COMPENSATION	0.00	0.00	0.00	0.00	137.00	137.00	100.00
580-0084	UNEMPLOYMENT TAX	0.00	0.00	40.50	40.50	423.00	382.50	90.43
		=====	=====	=====	=====	=====	=====	=====
		5,657.65	0.00	64,952.78	64,952.78	74,204.00	9,251.22	12.47
		=====	=====	=====	=====	=====	=====	=====
<u>GOODS AND SUPPLIES</u>								
580-0101	OFFICE SUPPLIES	292.99	0.00	773.33	773.33	1,350.00	576.67	42.72
580-0102	LOCAL METTINGS	0.00	0.00	83.25	83.25	500.00	416.75	83.35
580-0107	BOOKS & PUBLICATIONS	0.00	0.00	353.60	353.60	600.00	246.40	41.07
580-0108	POSTAGE	16.25	0.00	68.85	68.85	200.00	131.15	65.58
580-0150	MINOR TOOLS & EQUIPM	470.81	0.00	667.70	667.70	1,500.00	832.30	55.49
580-0180	INFORMATION TECHNOLO	18.34	0.00	18.34	18.34	0.00	(18.34)	0.00
		=====	=====	=====	=====	=====	=====	=====
		798.39	0.00	1,965.07	1,965.07	4,150.00	2,184.93	52.65
		=====	=====	=====	=====	=====	=====	=====
<u>MISCELLANEOUS SERVICES</u>								
580-0501	COMMUNICATIONS	58.32	0.00	684.51	684.51	800.00	115.49	14.44
580-0502	LOAN REV EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0513	TRAINING EXPENSE	429.00	0.00	587.00	587.00	1,500.00	913.00	60.87
580-0520	INSURANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0530	PROFESSIONAL SERVICE	2.00	0.00	4,834.84	4,834.84	7,500.00	2,665.16	35.54
580-0534-001	BIRDING MASTER PLAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-002	LOBBYIST	2,083.33	0.00	23,634.10	23,634.10	25,000.00	1,365.90	5.46
580-0534-003	COMPREHENSIVE PLAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-004	BEACH MASTER PLAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-005	REGIONAL MOBILITY AU	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-006	ECONOMIC ACTIVITY IN	0.00	0.00	4,000.00	4,000.00	4,000.00	0.00	0.00
580-0534-010	BAY CLEANUP	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-012	AREA MARKETING STUDY	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-013	USDA RBEG	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-014	I-69 ALLIANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-015	BROWN PROPERTY INTER	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-016	BIRDING MASTER NON-C	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-017	OTHER PROJECTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-018	GULF OF MEXICO NATUR	0.00	0.00	0.00	0.00	5,000.00	5,000.00	100.00
580-0534-019	BUSINESS RECRUITMENT	0.00	0.00	5,731.25	5,731.25	35,000.00	29,268.75	83.63

FUND : 80 - ECONOMIC DEVELOPMENT CORP

SCHEDULE OF BUDGETED, ACTUAL AND ENCUMBERED EXPENDITURES

DEPARTMENT : DEPT 580 - EDC

NOTATION :

ACCOUNT NUMBERS	ACCOUNT DESCRIPTION	-- MONTH --		YEAR TO DATE		CURRENT MODIFIED BUDGET	UNENCUMBERED BALANCE	BUDGET PERCENT REMAINING
		EXPENDITURES	ENCUMBRANCES	EXPENDITURES	TOTALS			
580-0534-020	BNC LANDSCAPING PROJ	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0540	ADVERTISING	48.00	0.00	2,499.50	2,499.50	3,500.00	1,000.50	28.59
580-0550	TRAVEL	116.10	0.00	116.10	116.10	2,000.00	1,883.90	94.20
580-0551	DUES & MEMBERSHIPS	100.00	0.00	1,215.00	1,215.00	1,000.00	(215.00)	(21.50)
580-0555	PROMOTIONS	0.00	0.00	500.00	500.00	3,000.00	2,500.00	83.33
580-0560	RENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0576	BEACH RENOURISHMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0580	INTEREST EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0599	PROMOTIONS	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		2,836.75	0.00	43,802.30	43,802.30	88,300.00	44,497.70	50.39
<u>EQUIPMNT > \$5,000 OUTLAY</u>								
580-1001	BUILDINGS & STRUCTUR	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-1003	FURNITURE & FIXTURES	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-1004	MACHINERY & EQUIPMEN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-1011	INFORMATION TECHNOLO	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		0.00	0.00	0.00	0.00	0.00	0.00	0.00
<u>INTERFUND TRANSFERS</u>								
580-9476	BEACH NOURISHMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-9480	TRANSFER TO EDC DEBT	35,236.13	0.00	387,597.43	387,597.43	422,834.00	35,236.57	8.33
		35,236.13	0.00	387,597.43	387,597.43	422,834.00	35,236.57	8.33
<u>SPECIAL PROJECTS</u>								
580-9175	ELECTION EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-9178	DESIGNATED PROJECTS	0.00	0.00	52,155.65	52,155.65	103,287.00	51,131.35	49.50
580-9178-001	TOMPKINS CHANNEL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-9181	BNC CASH ADVANCE	0.00	0.00	9,100.00	9,100.00	20,000.00	10,900.00	54.50
		0.00	0.00	61,255.65	61,255.65	123,287.00	62,031.35	50.31
DEPARTMENT TOTAL		44,528.92	0.00	559,573.23	559,573.23	712,775.00	153,201.77	21.49

FUND :80 -ECONOMIC DEVELOPMENT CORP

SCHEDULE OF BUDGETED, ACTUAL AND ENCUMBERED EXPENDITURES

DEPARTMENT : DEPT 581 - BIRD CENTER

NOTATION :

ACCOUNT NUMBERS	ACCOUNT DESCRIPTION	-- MONTH --		YEAR TO DATE		CURRENT	UNENCUMBERED	BUDGET	
		EXPENDITURES	ENCUMBRANCES	EXPENDITURES	TOTALS	MODIFIED BUDGET	BALANCE	PERCENT REMAINING	
581-0540	ADVERTISING	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
581-0550	TRAVEL EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
581-0551	DUES & MEMBERSHIPS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
581-0555	PROMOTIONS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
581-0560	RENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
581-0580	ELECTRICITY	4,197.92	0.00	2,209.78	2,209.78	0.00	(2,209.78)	0.00	
581-0581	WATER, SEWER, & GAR	1,988.14	0.00	0.00	0.00	0.00	0.00	0.00	
581-0590	JANITORIAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
		2,209.78	0.00	46,905.95	46,905.95	55,000.00	8,094.05	14.72	
<u>EQUIPMNT > \$5,000 OUTLAY</u>									
581-1001	BUILDINGS & STRUCTUR	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
581-1003	FURNITURE & FIXTURES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
581-1004	MACHINERY & EQUIPMEN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
581-1011	INFORMATION TECHNOLO	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
DEPARTMENT TOTAL		2,209.78	0.00	50,531.83	50,531.83	70,000.00	19,468.17	27.81	

BNC EDC Manager Report September 2016

Attended the ANCA Summit in Minnesota August 16 – 21 (association of nature center administrators). I attended a facilitated session on: Are you hearing Crickets or Chorus Frogs? Communicating with and engaging your Board of Directors and Shinning Stars: Finding, hiring and engaging staff to be their best. I attended 2 workshops: Performance Management & Coaching, and The Three Pillars of Nature Center Leadership, and Change Leadership. We also toured a few State Parks and Nature Centers. I picked up literature from the centers to get ideas that we can establish here at the BNC.

World Shore Bird Day and Texas Hunting & Fishing Expo at the convention Center September 3 were both a complete success. World Shore Bird Day had 169 visitors and identified 18 different shorebirds. This was a free event that Javier coordinated with volunteers and created all the information for the games and presentation. At the Convention Center, we had a booth making different bird crafts and had a nice turn out. We now have a Kids Corner in the lobby where we have different crafts children can make while visiting the center.

We have proceeded with the November /December ad in Birders Digest. This is a Co-op advertising campaign with the 9 World Birding Centers. 38,000 distribution in the US and 2,000 in the World.

There is an ad of the BNC in the latest issue of Birders Digest that was put out from the CVB and is nicely done. The Ad for the Valley Wedding Pages will be coming out for the Fall/Winter Edition.

I attended the WORLD BIRDING CENTER meeting on August 24th in Weslaco. They will bring back the old BOD to select a nominating committee to form a new BOD with a board president. I will update you on the progress.

I attended the ANCA –RGV meeting on August 25th and after the meeting I met with Alter Holland who owns 7 lots next to the Valley Land Fund Lots on Sheepshead. We also toured his Los Fresnos Property. Collen Hook from Quinta Mazatlan was asked to get a few people together to come up with a plan for his properties so he can present to his family.

Javier attended the Texas Children in Nature Meeting that was held September 9 at the Valley Nature Center. The RGV Texas Rocks website is completed and we can now post our events for children on that site.

We will be having our 7 year Anniversary Party on September 24th . Please stop by for some cake and see what is happening at the center. We will have crafts and games for the children and it will be free admission day.

September 28 the will be the volunteer and staff appreciation party for working so hard this past summer. Feel free to come meet the wonderful staff and volunteers on our back deck from 5:15 – 7:00pm.

We are currently working on restructuring the Board of Directors for the BNC. We have made some Job responsibilities and expectation list for the Board. We will be going from 5-8 members.

Bill Beaty, one of our volunteers who help with school groups and leads the Friday Morning nature walk has put together a proposal for the BOD to consider purchasing 25 decent binoculars that we will rent out. What we rent out now all our poor quality and he feels if we had nicer equipment, we may help someone experience a WOW moment and get hooked on nature.

I presented to the CVB board our marketing plan for WOVE and proposed budget. We requested \$2,000.00 to help with our print advertising.

We are moving forward with planning WOVE which will be held on January 24 – 28, 2017. Johnathon Wood be will here Friday & Saturday.

October 1 is our first planting day and we will have volunteers from Texas Master Naturalist and the center help with planting about 15 new trees and shrubs.

Gift shop is doing great, please stop by and see all the new merchandise.

As always, daily operations of overseeing the bank deposits, maintenance issues and gift shop keep me busy.

Respectfully Submitted,

Cristin Howard

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Balance Sheet

As of August 31, 2016

	Aug 31, 16
ASSETS	
Current Assets	
Checking/Savings	
\$\$BNC Operating 38458	36,344.36
Cash on Hand	
Cash Box	300.00
Kiosk Cash	1,600.00
PayPal	291.00
Register Drawer	500.00
Total Cash on Hand	2,691.00
SPI BNC Donation 38545	19,836.93
SPI BNC Loan 38415	4,423.74
Total Checking/Savings	63,296.03
Other Current Assets	
Inventory Asset	37,803.96
Total Other Current Assets	37,803.96
Total Current Assets	101,099.99
Fixed Assets	
Boardwalk	40,750.00
Building Improvement	19,562.01
Furniture and Equipment	10,600.00
Landscape and Grounds	9,000.00
Total Fixed Assets	79,912.01
TOTAL ASSETS	181,012.00
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	12,054.77
Total Accounts Payable	12,054.77
Other Current Liabilities	
Payroll Liabilities	
FIT and FICA-Medicare	4,167.11
Total Payroll Liabilities	4,167.11
Sales Tax Payable	704.18
Total Other Current Liabilities	4,871.29
Total Current Liabilities	16,926.06
Long Term Liabilities	
EDC Loan 270101	57,071.04
Total Long Term Liabilities	57,071.04
Total Liabilities	73,997.10
Equity	
Fund Balances	
Board Designated	8,000.00
Total Fund Balances	8,000.00
Unrestricted	56,104.01
Net Income	42,910.89
Total Equity	107,014.90

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SOUTH PADRE ISLAND BIRDING & NATURE CENTER

09/14/16

Balance Sheet

Accrual Basis

As of August 31, 2016

TOTAL LIABILITIES & EQUITY

Aug 31, 16

181,012.00

SOUTH PADRE ISLAND BIRDING & NATURE CENTER
Profit & Loss Budget vs. Actual
 October 2015 through August 2016

	<u>Oct '15 - ...</u>	<u>Budget</u>	<u>\$ Over Bu...</u>	<u>% of Bud...</u>
Ordinary Income/Expense				
Income				
ADMISSIONS INCOME				
DISCOUNT ADMISSIONS	2,002.99	3,800.00	-1,797.01	52.7%
EXTENDED PASS ADMISSIONS	8,269.50	7,000.00	1,269.50	118.1%
GENERAL ADMISSIONS	176,418.01	161,850.00	14,568.01	109.0%
GROUP ADMISSIONS	7,785.00	6,500.00	1,285.00	119.8%
Total ADMISSIONS INCOME	194,475.50	179,150.00	15,325.50	108.6%
BUILDING RENTAL INCOME	14,704.00	13,000.00	1,704.00	113.1%
CONTRIBUTIONS				
DESIGNATED				
JOJO	0.00	3,000.00	-3,000.00	0.0%
DESIGNATED - Other	0.00	1,000.00	-1,000.00	0.0%
Total DESIGNATED	0.00	4,000.00	-4,000.00	0.0%
DONATIONS				
HALLOWEEN	800.00	4,000.00	-3,200.00	20.0%
LETTERS	100.00	0.00	100.00	100.0%
SPECIAL EVENTS	1,298.00	0.00	1,298.00	100.0%
SPOONBILL MINI GOLF TOURNAMENT	0.00	5,000.00	-5,000.00	0.0%
W O W E	3,500.00	0.00	3,500.00	100.0%
DONATIONS - Other	25,948.63	25,000.00	948.63	103.8%
Total DONATIONS	31,646.63	34,000.00	-2,353.37	93.1%
EVENT PARKING	7,485.00			
Total CONTRIBUTIONS	39,131.63	38,000.00	1,131.63	103.0%
GIFT SHOP INCOME				
CONSIGNMENT SALES	5,126.15	6,000.00	-873.85	85.4%
GIFT SHOP SALES	126,685.88	102,000.00	24,685.88	124.2%
VENDING INCOME	943.80	250.00	693.80	377.5%
Total GIFT SHOP INCOME	132,755.83	108,250.00	24,505.83	122.6%
Gift Shop Sales				
40201 - Gift Shop Sales	0.00			
Total Gift Shop Sales	0.00			
Service Sales	0.00			
Total Income	381,066.96	338,400.00	42,666.96	112.6%
Cost of Goods Sold				
COST OF GOODS SOLD				
COST OF GOODS CONSIGNMENT	4,391.89	3,000.00	1,391.89	146.4%
COST OF GOODS GIFT SHOP	63,347.55	42,000.00	21,347.55	150.8%
Total COST OF GOODS SOLD	67,739.44	45,000.00	22,739.44	150.5%
RETURNS, ALLOWANCES, BAD DEBTS	2.17			
Total COGS	67,741.61	45,000.00	22,741.61	150.5%
Gross Profit	313,325.35	293,400.00	19,925.35	106.8%
Expense				
OPERATIONS EXPENSES				
ADVERTISING & PROMOTION				
BOOTH RENT	760.00	0.00	760.00	100.0%
GUIDES & DIRECTORIES	3,888.34	1,710.00	2,178.34	227.4%
PHOTOGRAPHY & VIDEO	200.00	0.00	200.00	100.0%
PRINT	3,902.17	2,700.00	1,202.17	144.5%
Total ADVERTISING & PROMOTION	8,750.51	4,410.00	4,340.51	198.4%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER
Profit & Loss Budget vs. Actual
 October 2015 through August 2016

	Oct '15 - ...	Budget	\$ Over Bu...	% of Bud...
CREDIT CARD FEES	12,582.56	9,600.00	2,982.56	131.1%
DUES & SUBSCRIPTIONS	406.10	670.00	-263.90	60.6%
FUNDRAISING & EVENTS				
DESIGNATED REIMBURSEMENTS	0.00	1,000.00	-1,000.00	0.0%
HALLOWEEN	19.00	750.00	-731.00	2.5%
JOJO	879.31	3,000.00	-2,120.69	29.3%
LETTERS & BROCHURES	585.42	1,000.00	-414.58	58.5%
PHOTOGRAPHY WORKSHOP	120.00	250.00	-130.00	48.0%
PLAQUES & BRICKS	547.00	1,500.00	-953.00	36.5%
SPECIAL EVENTS	1,416.22	350.00	1,066.22	404.6%
SPOONBILL MINI GOLF TOURNAMENT	442.52	500.00	-57.48	88.5%
SUMMER CAMP	76.90	0.00	76.90	100.0%
W O W E	4,114.85	0.00	4,114.85	100.0%
Total FUNDRAISING & EVENTS	8,201.22	8,350.00	-148.78	98.2%
GIFT SHOP SUPPLIES	135.80	750.00	-614.20	18.1%
INSURANCE	4,557.02	5,500.00	-942.98	82.9%
LEGAL & PROFESSIONAL	7,812.50	8,400.00	-587.50	93.0%
LOAN EXPENSE	2,084.63	2,810.00	-725.37	74.2%
LOCAL MEETINGS				
MEALS & ENTERTAINMENT	309.82	200.00	109.82	154.9%
VOLUNTEER APPRECIATION	748.75	600.00	148.75	124.8%
Total LOCAL MEETINGS	1,058.57	800.00	258.57	132.3%
MAINTENANCE & REPAIRS	6,028.60	5,000.00	1,028.60	120.6%
OFFICE & PRINTING	1,512.89	1,000.00	512.89	151.3%
PAYROLL SERVICE	627.89	700.00	-72.11	89.7%
POSTAGE & FREIGHT	477.98	500.00	-22.02	95.6%
SOFTWARE	1,509.51	500.00	1,009.51	301.9%
SUPPLIES	3,114.26	5,500.00	-2,385.74	56.6%
TOOLS & EQUIPMENT	2,024.85	1,500.00	524.85	135.0%
TRAINING	2,248.51	250.00	1,998.51	899.4%
TRAVEL	2,581.01	2,000.00	581.01	129.1%
Total OPERATIONS EXPENSES	65,714.41	58,240.00	7,474.41	112.8%
POS Inventory Adjustments	0.00			
SALARIES AND BENEFITS				
GIFT SHOP ATTENDANTS	26,501.30	32,760.00	-6,258.70	80.9%
JANITOR	15,530.13	19,970.00	-4,439.87	77.8%
MAINTENANCE	18,068.90	17,760.00	308.90	101.7%
MANAGER	38,461.44	42,000.00	-3,538.56	91.6%
NATURALIST	3,692.31	5,000.00	-1,307.69	73.8%
PAYROLL TAXES	8,202.81	8,610.00	-407.19	95.3%
Total SALARIES AND BENEFITS	110,456.89	126,100.00	-15,643.11	87.6%
SERVICE CONTRACTS				
AIR CONDITIONING	3,508.29	3,900.00	-391.71	90.0%
BACKGROUND CHECKS	33.75	250.00	-216.25	13.5%
CLEANING SUPPLIES	2,532.75	2,600.00	-67.25	97.4%
COMPUTER COPIER I.T.	19,468.06	21,480.00	-2,011.94	90.6%
DRINKING WATER	655.48	560.00	95.48	117.1%
EBIRD TRAIL TRACKER	0.00	650.00	-650.00	0.0%
KIOSK LEASE	6,918.40	6,920.00	-1.60	100.0%
LAWN & GROUNDS	8,331.96	12,800.00	-4,468.04	65.1%
LINENS MOPS MATS	0.00	500.00	-500.00	0.0%
PEST CONTROL	858.00	940.00	-82.00	91.3%
SECURITY	2,066.97	2,470.00	-403.03	83.7%
TELEPHONE & INTERNET				
ATT EMERGENCY LINES	2,826.30	2,000.00	826.30	141.3%
ATT INTERNET	9,402.09	6,820.00	2,582.09	137.9%
TELEPHONE SYSTEM	4,160.11	5,110.00	-949.89	81.4%
Total TELEPHONE & INTERNET	16,388.50	13,930.00	2,458.50	117.6%

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09/14/16

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Budget vs. Actual

October 2015 through August 2016

	Oct '15 - ...	Budget	\$ Over Bu...	% of Bud...
WEBMASTER	304.22	2,480.00	-2,175.78	12.3%
Total SERVICE CONTRACTS	61,066.38	69,480.00	-8,413.62	87.9%
UTILITIES				
ELECTRICITY	21,239.86	24,000.00	-2,760.14	88.5%
TRASH	1,064.72	1,080.00	-15.28	98.6%
WATER / SEWER	19,258.31	14,500.00	4,758.31	132.8%
Total UTILITIES	41,562.89	39,580.00	1,982.89	105.0%
Total Expense	278,800.57	293,400.00	-14,599.43	95.0%
Net Ordinary Income	34,524.78	0.00	34,524.78	100.0%
Other Income/Expense				
Other Income				
EDC ADVANCE	9,100.00	19,000.00	-9,900.00	47.9%
INTEREST INCOME	6.11			
Total Other Income	9,106.11	19,000.00	-9,893.89	47.9%
Other Expense				
Balancing Adjustments	0.00			
HABITAT/CATTAIL MAINTENANCE	720.00	19,000.00	-18,280.00	3.8%
Total Other Expense	720.00	19,000.00	-18,280.00	3.8%
Net Other Income	8,386.11	0.00	8,386.11	100.0%
Net Income	42,910.89	0.00	42,910.89	100.0%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

09/14/16

Profit & Loss Prev Year Comparison

Accrual Basis

October 2015 through August 2016

	Oct '15 - Aug...	Oct '14 - Aug...	\$ Change	% Change
Ordinary Income/Expense				
Income				
ADMISSIONS INCOME				
DISCOUNT ADMISSIONS	2,002.99	2,938.00	-935.01	-31.8%
EXTENDED PASS ADMISSIONS	8,269.50	7,744.00	525.50	6.8%
GENERAL ADMISSIONS	176,418.01	158,219.04	18,198.97	11.5%
GROUP ADMISSIONS	7,785.00	8,942.80	-1,157.80	-13.0%
Total ADMISSIONS INCOME	194,475.50	177,843.84	16,631.66	9.4%
BUILDING RENTAL INCOME	14,704.00	13,450.00	1,254.00	9.3%
CONTRIBUTIONS				
DESIGNATED				
JOJO	0.00	1,000.00	-1,000.00	-100.0%
Total DESIGNATED	0.00	1,000.00	-1,000.00	-100.0%
DONATIONS				
HALLOWEEN	800.00	3,923.34	-3,123.34	-79.6%
LETTERS	100.00	0.00	100.00	100.0%
SPECIAL EVENTS	1,298.00	0.00	1,298.00	100.0%
SPOONBILL MINI GOLF TOURNAMENT	0.00	4,865.00	-4,865.00	-100.0%
W O W E	3,500.00	0.00	3,500.00	100.0%
DONATIONS - Other	25,948.63	19,783.26	6,165.37	31.2%
Total DONATIONS	31,646.63	28,571.60	3,075.03	10.8%
EVENT PARKING	7,485.00	7,838.00	-353.00	-4.5%
Total CONTRIBUTIONS	39,131.63	37,409.60	1,722.03	4.6%
GIFT SHOP INCOME				
CONSIGNMENT SALES	5,126.15	5,842.70	-716.55	-12.3%
GIFT SHOP SALES	126,685.88	107,814.41	18,871.47	17.5%
VENDING INCOME	943.80	256.36	687.44	268.2%
Total GIFT SHOP INCOME	132,755.83	113,913.47	18,842.36	16.5%
Gift Shop Sales				
40201 - Gift Shop Sales	0.00	0.00	0.00	0.0%
Gift Shop Sales - Other	0.00	0.00	0.00	0.0%
Total Gift Shop Sales	0.00	0.00	0.00	0.0%
Service Sales	0.00	0.00	0.00	0.0%
Total Income	381,066.96	342,616.91	38,450.05	11.2%
Cost of Goods Sold				
COST OF GOODS SOLD				
COST OF GOODS CONSIGNMENT	4,391.89	4,167.77	224.12	5.4%
COST OF GOODS GIFT SHOP	63,347.55	66,267.71	-2,920.16	-4.4%
COST OF GOODS SOLD - Other	0.00	0.00	0.00	0.0%
Total COST OF GOODS SOLD	67,739.44	70,435.48	-2,696.04	-3.8%
RETURNS, ALLOWANCES, BAD DEBTS	2.17	0.00	2.17	100.0%
Total COGS	67,741.61	70,435.48	-2,693.87	-3.8%
Gross Profit	313,325.35	272,181.43	41,143.92	15.1%
Expense				
OPERATIONS EXPENSES				
ADVERTISING & PROMOTION				
BOOTH RENT	760.00	0.00	760.00	100.0%
GUIDES & DIRECTORIES	3,888.34	4,135.00	-246.66	-6.0%
PHOTOGRAPHY & VIDEO	200.00	2,500.00	-2,300.00	-92.0%
PRINT	3,902.17	2,671.49	1,230.68	46.1%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

09/14/16

Profit & Loss Prev Year Comparison

Accrual Basis

October 2015 through August 2016

	Oct '15 - Aug...	Oct '14 - Aug...	\$ Change	% Change
Total ADVERTISING & PROMOTION	8,750.51	9,306.49	-555.98	-6.0%
CREDIT CARD FEES	12,582.56	10,767.03	1,815.53	16.9%
DUES & SUBSCRIPTIONS	406.10	420.00	-13.90	-3.3%
FUNDRAISING & EVENTS				
DESIGNATED REIMBURSEMENTS	0.00	2,176.21	-2,176.21	-100.0%
HALLOWEEN	19.00	769.63	-750.63	-97.5%
JOJO	879.31	0.00	879.31	100.0%
LETTERS & BROCHURES	585.42	1,086.42	-501.00	-46.1%
PHOTOGRAPHY WORKSHOP	120.00	237.00	-117.00	-49.4%
PLAQUES & BRICKS	547.00	1,231.50	-684.50	-55.6%
SPECIAL EVENTS	1,416.22	342.12	1,074.10	314.0%
SPOONBILL MINI GOLF TOURNAMENT	442.52	413.86	28.66	6.9%
SUMMER CAMP	76.90	250.00	-173.10	-69.2%
W O W E	4,114.85	0.00	4,114.85	100.0%
Total FUNDRAISING & EVENTS	8,201.22	6,506.74	1,694.48	26.0%
GIFT SHOP SUPPLIES	135.80	842.26	-706.46	-83.9%
INSURANCE	4,557.02	16,983.82	-12,426.80	-73.2%
LEGAL & PROFESSIONAL	7,812.50	8,323.75	-511.25	-6.1%
LOAN EXPENSE	2,084.63	4,090.67	-2,006.04	-49.0%
LOCAL MEETINGS				
MEALS & ENTERTAINMENT	309.82	275.56	34.26	12.4%
VOLUNTEER APPRECIATION	748.75	442.50	306.25	69.2%
Total LOCAL MEETINGS	1,058.57	718.06	340.51	47.4%
MAINTENANCE & REPAIRS	6,028.60	4,127.02	1,901.58	46.1%
OFFICE & PRINTING	1,512.89	2,600.76	-1,087.87	-41.8%
PAYROLL SERVICE	627.89	644.93	-17.04	-2.6%
POSTAGE & FREIGHT	477.98	368.33	109.65	29.8%
SOFTWARE	1,509.51	550.99	958.52	174.0%
SUPPLIES	3,114.26	5,698.68	-2,584.42	-45.4%
TOOLS & EQUIPMENT	2,024.85	2,027.96	-3.11	-0.2%
TRAINING	2,248.51	0.00	2,248.51	100.0%
TRAVEL	2,581.01	621.88	1,959.13	315.0%
Total OPERATIONS EXPENSES	65,714.41	74,599.37	-8,884.96	-11.9%
POS Inventory Adjustments	0.00	0.00	0.00	0.0%
SALARIES AND BENEFITS				
GIFT SHOP ATTENDANTS	26,501.30	22,990.36	3,510.94	15.3%
JANITOR	15,530.13	17,436.36	-1,906.23	-10.9%
MAINTENANCE	18,068.90	13,889.15	4,179.75	30.1%
MANAGER	38,461.44	36,923.04	1,538.40	4.2%
NATURALIST	3,692.31	0.00	3,692.31	100.0%
PAYROLL TAXES	8,202.81	6,977.24	1,225.57	17.6%
Total SALARIES AND BENEFITS	110,456.89	98,216.15	12,240.74	12.5%
SERVICE CONTRACTS				
AIR CONDITIONING	3,508.29	3,410.00	98.29	2.9%
BACKGROUND CHECKS	33.75	0.00	33.75	100.0%
CLEANING SUPPLIES	2,532.75	2,754.43	-221.68	-8.1%
COMPUTER COPIER I.T.	19,468.06	24,643.30	-5,175.24	-21.0%
DRINKING WATER	655.48	580.30	75.18	13.0%
EBIRD TRAIL TRACKER	0.00	650.00	-650.00	-100.0%
ELEVATOR	0.00	13,537.50	-13,537.50	-100.0%
KIOSK LEASE	6,918.40	7,851.94	-933.54	-11.9%
LAWN & GROUNDS	8,331.96	11,866.48	-3,534.52	-29.8%
PEST CONTROL	858.00	858.00	0.00	0.0%
SECURITY	2,066.97	3,192.90	-1,125.93	-35.3%
TELEPHONE & INTERNET				
ATT EMERGENCY LINES	2,826.30	1,933.35	892.95	46.2%
ATT INTERNET	9,402.09	7,007.33	2,394.76	34.2%
TELEPHONE SYSTEM	4,160.11	4,728.49	-568.38	-12.0%

11:15 AM

09/14/16

Accrual Basis

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

October 2015 through August 2016

	Oct '15 - Aug...	Oct '14 - Aug...	\$ Change	% Change
Total TELEPHONE & INTERNET	16,388.50	13,669.17	2,719.33	19.9%
WEBMASTER	304.22	893.00	-588.78	-65.9%
Total SERVICE CONTRACTS	61,066.38	83,907.02	-22,840.64	-27.2%
UTILITIES				
ELECTRICITY	21,239.86	18,317.68	2,922.18	16.0%
TRASH	1,064.72	877.21	187.51	21.4%
WATER / SEWER	19,258.31	13,110.45	6,147.86	46.9%
Total UTILITIES	41,562.89	32,305.34	9,257.55	28.7%
Total Expense	278,800.57	289,027.88	-10,227.31	-3.5%
Net Ordinary Income	34,524.78	-16,846.45	51,371.23	304.9%
Other Income/Expense				
Other Income				
EDC ADVANCE	9,100.00	12,411.97	-3,311.97	-26.7%
INTEREST INCOME	6.11	6.06	0.05	0.8%
Total Other Income	9,106.11	12,418.03	-3,311.92	-26.7%
Other Expense				
Balancing Adjustments	0.00	0.00	0.00	0.0%
HABITAT/CATTAIL MAINTENANCE	720.00	630.00	90.00	14.3%
Total Other Expense	720.00	630.00	90.00	14.3%
Net Other Income	8,386.11	11,788.03	-3,401.92	-28.9%
Net Income	<u>42,910.89</u>	<u>-5,058.42</u>	<u>47,969.31</u>	<u>948.3%</u>

7.

**SOUTH PADRE ISLAND ECONOMIC
DEVELOPMENT CORPORATION**

PUBLIC HEARING

MEETING DATE: September 20, 2016

PUBLIC HEARING:

AGENDA ITEM:

Conduct a Public Hearing to discuss the following Projects of the South Padre Island Economic Development Corporation: Skatepark at the John L. Tompkins Park, Sand Dollars for Success Grant Program, and the Design Façade Improvement Grant Program

PROCEDURE:

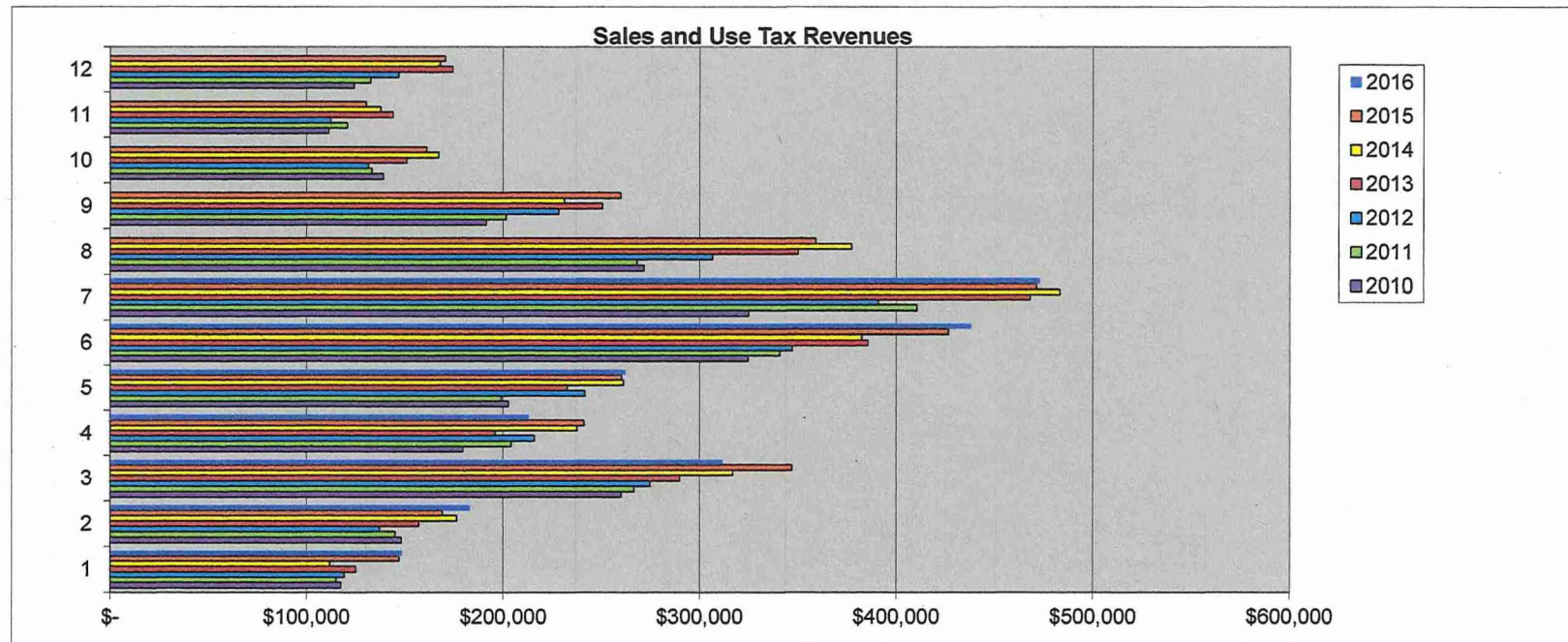
1. The President opens the Public Hearing by reading the caption from the agenda.
2. The President asks if anyone is present to speak in favor of.
3. Once everyone in favor has spoken, the President asks if anyone is present to speak in opposition to.
4. Once everyone in opposition has had an opportunity to speak, the President will then close the Public Hearing.

Please keep in mind that the Board will normally have discussion and action during the next item on the agenda. The Public Hearing is for the purpose of receiving comments from the public. It is not necessary for the Board members to respond to the public at this time. If a member of the public raises a question, the members of the Board should make note of it to address during the next discussion and action item after the Public Hearing has been closed.

10.

South Padre Island Sales and Use Tax Revenues								
	2010	2011	2012	2013	2014	2015	2016	
							%	
January	\$ 117,419	\$ 114,865	\$ 119,092	\$ 124,955	\$ 111,837	\$ 147,033	\$ 148,673	1.12
February	148,170	145,004	137,090	156,927	176,331	168,939	183,246	8.47
March	260,182	266,620	274,677	289,849	316,834	346,948	311,867	(10.11)
April	179,469	203,962	215,913	195,868	237,624	241,179	213,305	(11.56)
May	202,552	199,176	241,670	232,586	261,170	260,265	262,341	0.80
June	324,527	340,811	347,206	385,570	382,481	426,572	438,459	2.79
July	324,886	410,556	390,920	467,989	483,156	471,196	473,223	0.43
August	271,602	268,233	306,588	350,038	377,267	359,029		
September	191,347	201,328	228,185	250,437	231,042	259,809		
October	138,942	133,115	131,407	150,816	167,179	161,032		
November	111,285	120,696	112,229	143,930	137,595	130,352		
December	124,089	132,467	146,595	174,214	167,830	170,488		
Total	\$ 2,394,470	\$ 2,536,833	\$ 2,651,572	\$ 2,923,179	\$ 3,050,346	\$ 3,142,842		

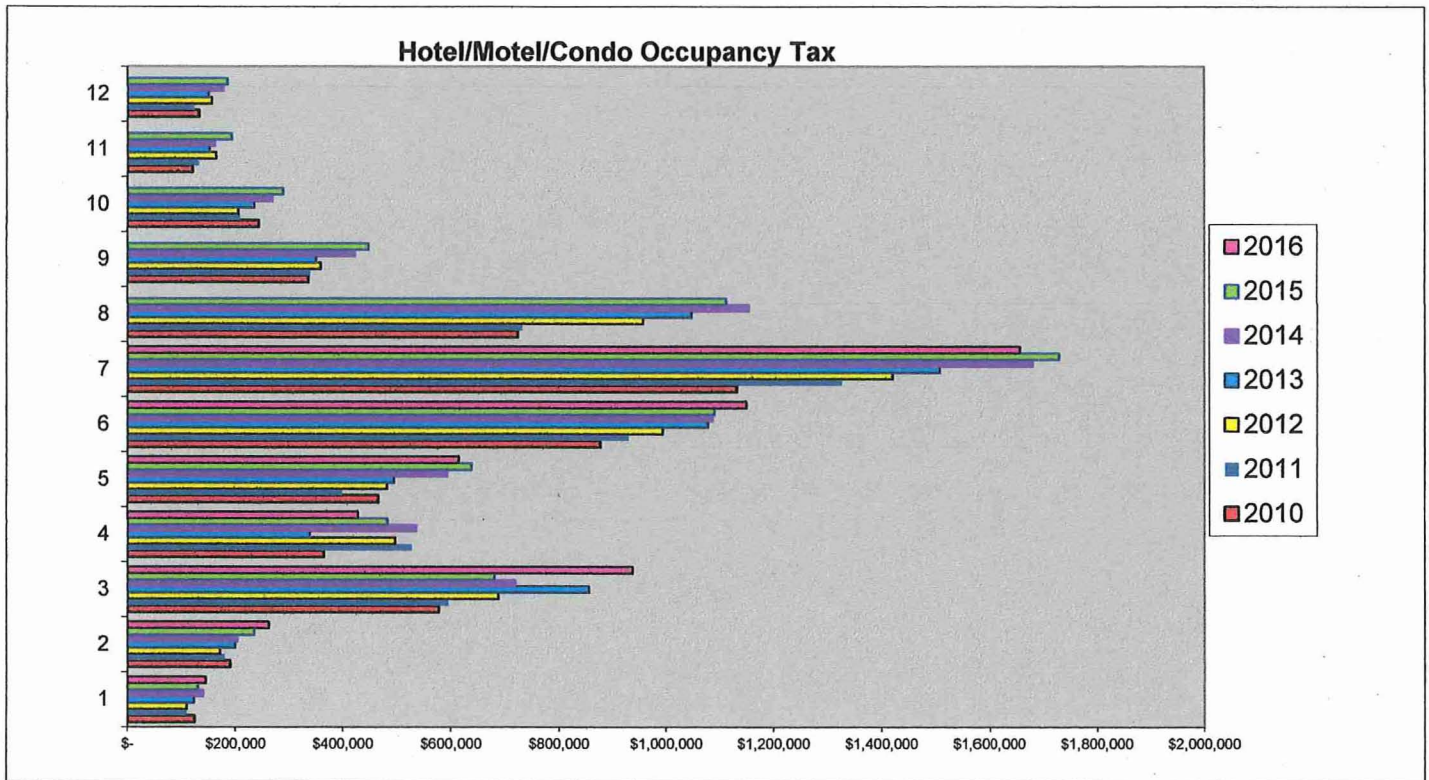
NOTE: Percentages of change March vs. April each year are principally the result of the month in which Easter falls. Amounts reported in January are based on January sales, for example, even though reported by the State and received by South Padre Island in March.



South Padre Island Hotel/Motel/Condo Occupancy Tax

	2010	2011	2012	2013	2014	2015	2016	% change
January	\$ 123,680	\$ 109,440	\$ 109,774	\$ 123,289	\$ 140,192	\$ 130,054	\$ 144,395	11.03
February	190,487	180,476	171,451	199,626	204,078	234,729	262,332	11.76
March	577,675	595,805	687,275	855,873	718,514	680,389	936,915	37.70
April	364,810	528,026	497,202	338,337	535,518	482,346	428,171	(11.23)
May	465,445	399,279	482,275	494,883	593,135	637,343	614,276	(3.62)
June	876,624	929,372	994,101	1,078,509	1,086,514	1,090,245	1,149,624	5.45
July	1,131,300	1,325,927	1,420,513	1,507,657	1,679,092	1,728,733	1,656,612	(4.17)
August	723,141	731,489	955,899	1,046,929	1,153,488	1,111,051		
September	335,734	340,030	359,467	350,530	422,559	447,169		
October	242,670	208,442	205,150	234,719	268,955	288,878		
November	120,144	131,812	163,655	152,042	161,516	193,079		
December	131,991	123,799	155,338	149,820	177,192	185,416		
Total	\$ 5,283,701	\$ 5,603,897	\$ 6,202,100	\$ 6,532,214	\$ 7,135,926	\$ 7,209,432		

Occupancy tax is 14.5% as of July 2009. 8.5% is collected by the City of South Padre Island monthly, and 6% by the state of Texas quarterly. Any hotel or condo visit longer than 30 days is tax exempt. Percentages of change March vs. April are partially the result of the month in which Easter falls. The monthly occupancy tax reports from the finance office include any late payments received from properties behind in their taxes. The City reports them in the month they are paid.



South Padre Island Property Tax Revenue

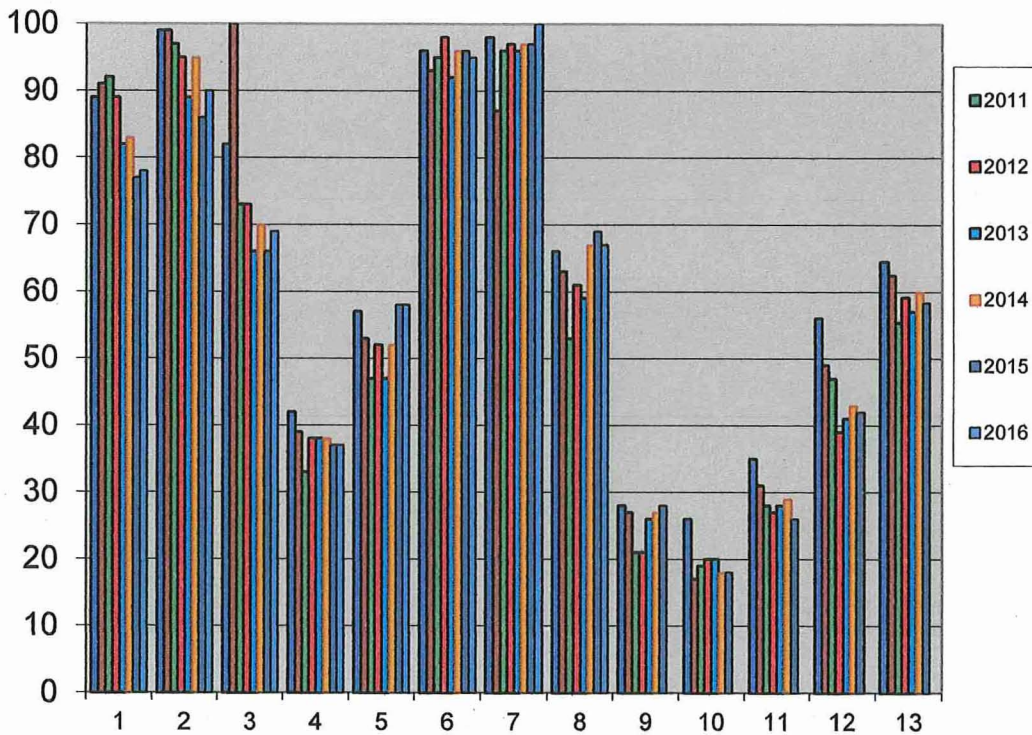
	2010	2011	2012	2013	2014	2015	2016
January	\$ 633,716	\$ 955,624	\$ 925,441	\$ 768,980	\$ 774,747	\$ 775,106	\$ 842,301
February	766,443	376,594	498,598	587,833	697,644	643,376	851,485
March	128,325	211,177	488,209	154,633	129,345	126,429	133,534
April	168,093	134,539	125,963	85,060	97,865	108,299	108,879
May	70,190	104,032	117,171	100,790	74,555	68,063	54,257
June	100,376	97,986	93,955	77,075	98,131	84,304	94,716
July	68,581	164,458	222,631	135,249	125,279	111,522	85,053
August	40,920	37,832	63,604	58,877	35,643	30,635	35,618
September	38,286	56,310	33,535	44,457	41,480	25,557	
October	1,062,890	552,062	1,716,909	1,953,119	2,035,083	1,344,874	
November	2,598,999	1,558,168	2,287,424	1,925,829	1,828,594	2,797,154	
December	476,031	1,672,881	493,478	462,976	645,800	584,920	
TOTAL	\$ 6,152,850	\$ 5,921,663	\$ 7,066,918	\$ 6,354,878	\$ 6,584,166	\$ 6,700,239	
As of October 1:							
Tax rate per \$100	0.24561	0.2504	0.252071	0.254384	0.262754	0.28564	
Taxable value	\$ 2,421,696,820	\$ 2,608,645,628	\$ 2,606,119,273	\$ 2,583,563,287	\$2,516,386,826	\$ 2,478,519,198	

South Padre Island Building Permit Valuations

	2010	2011	2012	2013	2014	2015	Commercial	Residential	2016
January	\$ 6,275,239	\$ 243,630	\$ 552,718	\$ 703,791	\$ 434,335	\$ 4,490,817	\$ 319,434	\$ 2,301,454	\$ 2,620,888
February	5,473,877	423,259	1,968,904	330,425	2,117,014	1,887,739	232,253	1,443,602	1,675,855
March	456,675	627,539	449,800	1,016,164	271,651	2,319,135	889,608	2,950,613	3,840,221
April	444,700	12,105,395	268,337	554,688	412,515	8,676,090	640,967	175,856	816,823
May	3,977,138	1,009,344	915,996	295,625	1,052,261	1,143,022	427,394	800,152	1,227,546
June	1,504,846	1,821,047	1,243,528	177,150	1,717,942	842,403	24,000	571,320	595,320
July	52,590,819	5,411,225	412,100	145,069	160,664	1,439,706	195,000	1,041,569	1,236,569
August	975,263	899,292	459,314	2,525,727	500,475	1,799,928	92,349	1,881,612	1,973,961
September	2,436,837	192,228	373,975	692,401	894,061	1,205,667			
October	1,295,900	280,511	950,100	885,901	2,322,681	792,963			
November	414,111	8,549,789	2,022,260	1,103,873	1,975,292	2,008,807			
December	1,408,183	1,093,434	773,540	162,116	1,894,849	2,855,683			
Total	\$ 77,253,588	\$ 32,656,693	\$ 10,390,572	\$ 8,592,930	\$ 13,753,740	\$ 29,461,960			

Isla Blanca Park Occupancy Rate

629 rental spaces	2009	2010	2011	2012	2013	2014	2015	2016
January	89	91	92	89	82	83	77	78
February	99	99	97	95	89	95	86	90
March	82	100	73	73	66	70	66	69
April	42	39	33	38	38	38	37	37
May	57	53	47	52	47	52	58	58
June	96	93	95	98	92	96	96	95
July	98	87	96	97	96	97	97	100
August	66	63	53	61	59	67	69	67
September	28	27	21	21	26	27	28	
October	26	17	19	20	20	18	18	
November	35	31	28	27	28	29	26	
December	56	49	47	39	41	43	42	
Annual Average	65	62	55	59	57	60	58	





610 Padre Blvd.
South Padre Island, TX 78597
956.761.4412 Fax 956.761.2739
info@spichamber.com
spichamber.com

August 31, 2016

Darla Lapeyre
SPI Economic Development Corp.
6801 Padre Blvd.
South Padre Island, TX 78597

Dear Darla,

On behalf of the South Padre Island Chamber of Commerce Business Services Committee, I wanted to take a moment to thank you, and your board, for sponsoring the September 19, 2016 Quarterly Public Affairs Luncheon. We are looking forward to hearing from Brad Smyth, Tourism Director with the Office of the Governor.

As sponsor of the luncheon you will have ten (10) seats reserved in your name. Please feel free to invite whomever you wish to sit at your table. If you have room at your table, we can seat the guest speaker with you, if not; we will seat him next to your table so you will have a better opportunity to visit with him one on one. Once you have your guest list please give us a call and we will add them to the reservation list. I have checked with Smyth's office and they stated he will be attending alone, so we would only need one seat, if possible.

The luncheon will be held at the Isla Grand Beach Resort, and the program will begin with a buffet luncheon opening at 11:45 a.m. Staff will arrive at 11:00 am to begin set-up and registration. We will set the program for the speakers to begin at approximately 12:10 p.m.

If you have any banners or handouts you would like to use please feel to bring them with you or contact me in advance and I can pick them up.

Again, thank you for your sponsorship. For your convenience I have enclosed your invoice. If you have any questions please feel free to contact me at 761.4412 or 455.1830.

Sincerely,

A handwritten signature in blue ink that reads 'Dianna'.

Dianna L. Harvill
Marketing/Business Services

A handwritten note in blue ink that says 'Thank you Darla!' with a large flourish at the end.

DLH



Lone Star National Bank

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Lost or Stolen Debit Card (800) 580-0322



Date 8/31/16 Page 1
Primary Account XXXXXXXXXXXXX2005
Enclosures

SOUTH PADRE ISLAND ECONOMIC DEVELOPMENT
CORPORATION
6801 PADRE BLVD
SOUTH PADRE ISLAND TX 78597

Effective: November 1, 2016
Mobile Remote Deposit Capture Fee will be \$1.00

CHECKING ACCOUNTS

If you have overdrawn your account, please be advised that we have other less expensive methods to handle the payment of non-sufficient funds items. Presenting transactions and other items against non-sufficient funds is an expensive practice. If you would like to discuss alternatives which include account transfers or if you have other financial needs, please call us at 1(800)580-0322 ext. 2440.

NOW Checking Commercial		Number of Enclosures	0
Account Number	XXXXXXXXXXXX2005	Statement Dates	8/01/16 thru 8/31/16
Previous Balance	89,605.33	Days in the statement period	31
Deposits/Credits	.00	Average Ledger	89,605.26
1 Checks/Debits	2.00	Average Collected	89,605.26
Service Charge	.00		
Interest Paid	19.02		
Current Balance	89,622.35	2016 Interest Paid	144.60

Deposits and Additions

Date	Description	Amount
8/31	Interest Deposit	19.02

Debits and Other Withdrawals

Date	Description	Amount
8/31	Paper Statement Fee	2.00-

NOW Checking Commercial XXXXXXXXXXXXX2005 (Continued)

Daily Balance Information

Date	Balance	Date	Balance
8/01	89,605.33	8/31	89,622.35