

**Convention Sales Performance: Sylvia Soliz – Local RGV Market
2010-2011**

LOCAL/ RGV MARKET Monthly Goal:	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July	Aug.
Physical Sales Calls (10)	3	6	174	2	0	3					
Prospecting/ calls (50)	29	7	20	36	103	159					
Bid Proposals (5)	1	2	0	8	1	6					
Bid Presentations (5) *YR	0	0	0	1	1	0					
Sales Leads Generated (11)	12	4	2	10	6	15					
Sales Contracts Generated (9)	10	3	0	7	2	8					
Fam Tours Hosted (*)	0	0	0	0	0	0					
Site Inspections (2)	0	1	1	3	1	1					
Client Events (1-2 Annually)	0	0	0	0	0	0					