DATE:May 6, 2020TO:Honorable Mayor and City Council MembersFROM:Finance DepartmentSUBJECT:Financial Report

SALES TAX COLLECTIONS

| SALES TAX | REPORTED TO | COLLECTED BY | FY 2020 | FY 2020 | | FY 2019 | INCREASE |
|---------------|-------------|--------------|--------------|--------------|------------|--------------|----------------|
| MONTH | THE STATE | SPI | TOTAL | G.F. | EDC | TOTAL | (DECREASE) |
| SEPT | OCT | NOV | 288,079.18 | 216,059.38 | 72,019.80 | 267,254.01 | 20,825.17 |
| OCT | NOV | DEC | 224,079.25 | 168,059.44 | 56,019.81 | 180,060.48 | 44,018.77 |
| NOV | DEC | JAN | 177,006.00 | 132,754.50 | 44,251.50 | 159,287.29 | 17,718.71 |
| DEC | JAN | FEB | 236,657.76 | 177,493.32 | 59,164.44 | 245,570.84 | (8,913.08) |
| JAN | FEB | MAR | 207,167.15 | 155,375.36 | 51,791.79 | 175,595.79 | 31,571.36 |
| FEB | MAR | APR | 235,373.23 | 176,529.92 | 58,843.31 | 207,213.80 | 28,159.43 |
| MAR | APR | MAY | 230,459.35 | 172,844.51 | 57,614.84 | 335,634.31 | (105,174.96) |
| APR | MAY | JUN | | 0.00 | 0.00 | 308,111.56 | (308,111.56) |
| MAY | JUN | JUL | | 0.00 | 0.00 | 308,505.17 | (308,505.17) |
| JUN | JUL | AUG | | 0.00 | 0.00 | 490,070.31 | (490,070.31) |
| JUL | AUG | SEPT | | 0.00 | 0.00 | 569,913.42 | (569,913.42) |
| AUG | SEPT | OCT | | 0.00 | 0.00 | 392,291.94 | (392,291.94) |
| TOTAL | | | 1,598,821.92 | 1,199,116.43 | 399,705.48 | 3,639,508.92 | (2,040,687.00) |
| BUDGET AMOUNT | | | 3,206,603.00 | 2,356,603.00 | 850,000.00 | 3,307,531.00 | (100,928.00) |

GENERAL FUND SALES TAX COMPARISON

| SALES TAX MONTH | REPORTED TO THE STATE | COLLECTED BY SPI | FY 2020 | FY 2019 | CHANGE | YTD | |
|--------------------|--------------------------|---------------------|--------------|--------------|----------|---------|---------------|
| SEPT | OCT | NOV | 216,059.38 | 200,440.51 | 7.79% | 7.79% | 15,618.86 |
| OCT | NOV | DEC | 168,059.44 | 135,045.36 | 24.45% | 14.50% | 48,632.94 |
| NOV | DEC | JAN | 132,754.50 | 119,465.47 | 11.12% | 13.61% | 61,921.97 |
| DEC | JAN | FEB | 177,493.32 | 184,178.13 | -3.63% | 8.64% | 55,237.16 |
| JAN | FEB | MAR | 155,375.36 | 131,696.84 | 17.98% | 10.24% | 78,915.69 |
| FEB | MAR | APR | 176,529.92 | 155,410.35 | 13.59% | 10.80% | 100,035.26 |
| MAR | APR | MAY | 172,844.51 | 251,725.73 | -31.34% | 1.80% | 21,154.04 |
| APR | MAY | JUN | 0.00 | 231,083.67 | -100.00% | -14.90% | -209,929.63 |
| MAY | JUN | JUL | 0.00 | 231,378.88 | -100.00% | -26.90% | -441,308.51 |
| JUN | JUL | AUG | 0.00 | 367,552.73 | -100.00% | -40.28% | -808,861.24 |
| JUL | AUG | SEPT | 0.00 | 427,435.07 | -100.00% | -50.76% | -1,236,296.31 |
| AUG | SEPT | OCT | 0.00 | 294,218.96 | -100.00% | -56.07% | -1,530,515.27 |
| TOTAL | | | 1,199,116.43 | 2,729,631.70 | -56.07% | | |