

**NOTICE OF ECONOMIC DEVELOPMENT CORPORATION REGULAR MEETING
CITY OF SOUTH PADRE ISLAND**

TUESDAY, FEBRUARY 16, 2021

9:00 AM PAUL Y. CUNNINGHAM JR. CITY HALL, IN THE JOYCE H. ADAMS BOARD ROOM, 2ND
FLOOR, 4601 PADRE BLVD., SOUTH PADRE ISLAND, TEXAS

1.Call to order

2.Pledge of Allegiance and Pledge to the Texas flag

3.Public Comments and Announcements

This is an opportunity for citizens to speak to Council relating to agenda or non-agenda items. Speakers are required to address Council at the podium and give their name before addressing their concerns. [Note: State law will not permit the City Council to discuss, debate or consider items that are not on the agenda. Citizen comments may be referred to City Staff or may be placed on the agenda of a future City Council meeting]

4.Approve Consent Agenda

4.1. Approve the minutes from the January 19, 2021 meeting

4.2. Approve the EDC financial report for January 2021

4.3. Approve an excused absence from Kevin Miller for the February meeting

5.Regular Agenda

5.1. Update on the first year of the Art Business Incubator by ABI President, JoAnn Evans

5.2. Update regarding a hospital on the Island from Dr. Joe Ybarra

5.3. Monthly report from the manager of the South Padre Island Birding and Nature Center regarding operations, marketing, and maintenance at the Center

5.4. Discussion and possible action to approve the financial reports for the South Padre Island Birding and Nature Center for the month of January 2021

5.5. Discussion regarding a possible new program to assist in providing EV (Electric Vehicle) charging stations at Island businesses

- 5.6. Discussion and possible action to approve a proposal from Azimuth Grants for grant research and grant writing for various EDC Projects
- 5.7. The consultant is still preparing the monthly report regarding legislative activities for January 2021. I will email separately when I receive.
- 5.8. Discussion and possible action to approve the EDC Legislative agenda for 2021
- 5.9. Discussion and possible action regarding whether to reschedule the March Board meeting
- 5.10. Executive Director's Activity Report including
 - Economic Indicators
 - Sand Dollars for Success Update
 - status of projects and events
- 5.11. Discussion and possible action to approve a resolution requesting an appropriation of the Texas legislature for the completion of an environmental impact study on the proposed second access causeway to South Padre Island

6.EXECUTIVE SESSION

- 6.1. EXECUTIVE SESSION: Pursuant to Texas Local Government Code Section 551.074 Personnel Matters; the Board will convene into closed session to discuss: Evaluation and personnel action regarding the Executive Director
- 6.2. Discussion and possible action regarding personnel action for the Executive Director

7.Adjourn

NOTE:

One or more members of the City of South Padre Island City Council may attend this meeting; if so, this statement satisfies the requirements of the OPEN MEETINGS ACT.

DATED FEBRUARY 12, 2021

Darla Lapeyre, Executive Director

I, THE UNDERSIGNED AUTHORITY, DO HEREBY CERTIFY THAT THE ABOVE NOTICE OF MEETING OF THE ECONOMIC DEVELOPMENT CORPORATION OF THE CITY OF SOUTH PADRE ISLAND, TEXAS IS A TRUE AND CORRECT COPY OF SAID NOTICE AND THAT I POSTED A TRUE AND CORRECT COPY OF SAID NOTICE ON THE BULLETIN BOARD AT CITY HALL/MUNICIPAL BUILDING ON **FEBRUARY 12, 2021**, AT/OR BEFORE 9:00 AM AND REMAINED SO POSTED CONTINUOUSLY FOR AT LEAST 72 HOURS PRECEDING THE SCHEDULED TIME OF SAID MEETING.

Agenda: FEBRUARY 16, 2021 - ECONOMIC DEVELOPMENT CORPORATION REGULAR MEETING Economic Development Corporation

Darla Lapeyre, Executive Director

THIS FACILITY IS WHEELCHAIR ACCESSIBLE, AND ACCESSIBLE PARKING SPACES ARE AVAILABLE. REQUESTS FOR ACCOMMODATIONS OR INTERPRETIVE SERVICES MUST BE MADE 48 HOURS PRIOR TO THIS MEETING. PLEASE CONTACT BUILDING OFFICIAL, BELINDA TARVER AT (956)761-8103.

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Approve the minutes from the January 19, 2021 meeting

ITEM BACKGROUND

Review the minutes from the January 19, 2021 meeting

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
BOARD OF DIRECTORS**

MINUTES
Regular Meeting
January 19, 2021

1. CALL TO ORDER

A regular meeting of the Board of Directors of the City of South Padre Island Economic Development Corporation was held on Tuesday, January 19, 2021 at the South Padre Island Paul Y. Cunningham, Jr. Municipal Building, 2nd floor, 4601 Padre Blvd., South Padre Island, Texas 78597. Secretary/Treasurer Tom Bainter called the meeting to order at 9:00 a.m. Other Board members present were Kevin Miller, Ken Medders, Jr., Lynne Tate, Gayle Hood, and Glenda George. Also present was EDC Executive Director Darla Lapeyre, Cristin Howard, Darrell Mangham and Richard Franke, Sr. with the South Padre Island Birding and Nature Center, and City Finance Director Rodrigo Gimenez..

2. PLEDGE OF ALLEGIANCE AND PLEDGE TO THE TEXAS FLAG

3. PUBLIC COMMENTS AND ANNOUNCEMENTS

Tom Bainter welcomed the three new Board members, and introductions were made by Gayle Hood, Lynne Tate, and Glenda George.

4. REGULAR AGENDA

4.1. ELECTION OF OFFICERS:

PRESIDENT- Upon a motion by Kevin Miller and a second by Gayle Hood, the Board unanimously approved Ken Medders, Jr. as President. Replacing Mickey Furcron who is no longer on the EDC.

VICE-PRESIDENT- Upon a motion by Gayle Hood and a second by Tom Bainter the Board unanimously approved Kevin Miller as Vice-President. Replacing Kori Marra who is no longer on the EDC.

TREASURER/SECRETARY- Upon a motion by Gayle Hood and a second by Kevin Miller the Board unanimously approved Tom Bainter as Secretary/Treasurer.

4.2. DISCUSSION AND ACTION REGARDING THE AUTHORIZED SIGNERS ON THE FIRST COMMUNITY BANK CERTIFICATE OF DEPOSIT ACCOUNT

Upon a motion from Tom Bainter and a second by Gayle Hood, the Board approved unanimously to remove Mickey Furcron and Kori Marra from signing on account # , and add Kevin Miller and Ken Medders, Jr. Tom Bainter will remain on the account. The Officers of the Corporation are the signers on the account.

4.3 DISCUSSION AND ACTION REGARDING THE OPERATING AGREEMENT WITH THE SOUTH PADRE ISLAND BIRDING AND NATURE CENTER

Upon a motion from Tom Bainter and a second by Kevin Miller, the Board approved unanimously to table this item until the February meeting to allow more time to review. Ms. Lapeyre will schedule a workshop with the EDC attorney to review the Birding Center's proposed changes.

4.4 DISCUSSION AND ACTION TO APPROVE A PROPOSAL FROM LOUIE SANCHEZ FROM HANCE SCARBOROUGH, LLP FOR GOVERNMENTAL CONSULTING SERVICES FOR THE 2021 LEGISLATIVE SESSION

Upon a motion from Kevin Miller and a second by Tom Bainter, the Board unanimously approved the proposal from Hance Scarborough LLP for governmental consulting services.

4.5 EXECUTIVE DIRECTOR'S ACTIVITY REPORT

Ms. Lapeyre reported on the latest economic indicators, sales tax and occupancy tax revenue, building permits, mixed beverage tax revenue and property tax revenue. Ms. Lapeyre announced she is now on the Board of the Rio South Texas Economic Council. Other items discussed were: grant research; the Art Business Incubator artist final shows, exit interviews, business plans, and the new artists chosen for the 2021 class; and Sand Dollars for Success applicants.

5. APPROVE CONSENT AGENDA:

5.1. DISCUSSION AND ACTION TO APPROVE THE MINUTES FROM THE DECEMBER 15, 2020 BOARD MEETING

5.2 REVIEW THE EDC FINANCIAL REPORT FOR DECEMBER 2020

5.3 APPROVE THE BIRDING AND NATURE CENTER FINANCIAL REPORT FOR DECEMBER 2020

5.4 REVIEW THE BIRDING CENTER MANAGER'S REPORT FOR DECEMBER 2020

5.5 REVIEW THE BIRDING CENTER NATURALIST'S REPORT FOR DECEMBER 2020

Upon a motion from Tom Bainter and a second by Gayle Hood, the Board unanimously approved the consent agenda.

6. ADJOURNMENT

There being no further business, the meeting was adjourned at 9:46 a.m.

S E A L

Darla Lapeyre
Executive Director

APPROVED:

Ken Medders, Jr.
President

Tom Bainter
Secretary/Treasurer

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Approve the EDC financial report for January 2021

ITEM BACKGROUND

Review the latest financials for January 2021

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:



Memo

To: South Padre Island Economic Development Corporation Board of Directors

From: Rodrigo Gimenez, Chief Financial Officer
City of South Padre Island

CC: Darla Lapeyre

Date: February 11, 2021

Re: January 31, 2021 Operating Statement

The January 31, 2021 Operating Statement for the South Padre Island Economic Development Corporation as well as the Balance Sheet as of January 31, 2021 are attached for your review.

Sales Tax amounts include the December tax collections sent to the State of Texas in January and distributed to local governments in February. This February allocation payment is accrued for financial statement presentation purposes in the January Operating Statement.

Please contact me at rgimenez@MYSPI.org at your earliest convenience should you have any questions.

**City of South Padre Island
Economic Development Corporation
Balance Sheets
January 31, 2021/2020**

EDC FUND			
Assets		2021	2020
Cash and Cash Equivalents	\$	602,453	\$ 494,551
Investments		390,198	376,470
Receivables - Sales Tax		67,206	59,164
Revolving Loan Receivable		7,354	19,569
Total Assets	\$	1,067,211	\$ 949,754

Liabilities and Fund Balance			
Deferred Revenue	\$	7,354	\$ 19,569
TMRS		362	526
Total Liabilities		7,716	20,095
Fund Balance	\$	1,059,495	\$ 929,659
Total Liabilities and Fund Balance	\$	1,067,211	\$ 949,754

BNC FACILITY RESERVE			
Assets		2021	2020
Cash and Cash Equivalents	\$	141,686	\$ 85,982
Total Assets	\$	141,686	\$ 85,982

Liabilities and Fund Balance			
Total Liabilities	\$	-	\$ -
Fund Balance		141,686	85,982
Total Liabilities and Fund Balance	\$	141,686	\$ 85,982

**City of South Padre Island
Economic Development Corporation
Statements of Revenues, Expenditures and Changes in Fund Balance
January 31, 2021/2020**

EDC FUND			
	2021		2020
	Budget	Actual	Actual
Revenues			
Sales Tax	\$ 850,000	\$ 288,355	\$ 231,456
Interest Revenue	897	1,668	4,242
Revolving Loan Revenue	12,379	4,126	3,964
BNC Rent	12,000	6,067	3,000
	875,276	300,216	242,662
Expenditures			
General Administrative Expenses	399,825	105,941	153,393
Debt Service Transfer	388,050	129,350	131,483
BNC Maintenance Expenses	65,000	51,087	51,752
BNC Facility Transfers	76,401	25,347	23,435
Total Expenditures	929,276	311,725	360,063
Excess (Deficiency) of Revenues Over (Under) Expenditures *	(54,000)	(11,509)	(117,401)
Fund Balance - Beginning	1,071,004	1,071,004	1,047,060
Fund Balance - Ending	\$ 1,017,004	\$ 1,059,495	\$ 929,659

BNC FACILITY RESERVE			
	2021		2020
	Budget	Actual	Actual
Revenues			
Transfers From EDC	\$ 76,041	\$ 25,347	\$ 23,435
Total Revenue	76,041	25,347	23,435
Expenditures			
Building & Structure Per Facility Reserve Study	53,086	3,376	1,143
Total Expenditures	53,086	3,376	1,143
Excess (Deficiency) of Revenues Over (Under) Expenditures	22,955	21,971	22,292
Fund Balance - Beginning	119,715	119,715	63,690
Fund Balance - Ending	\$ 142,670	\$ 141,686	\$ 85,982

FUND :80 -ECONOMIC DEVELOPMENT CORP

SCHEDULE OF BUDGETED, ACTUAL AND ENCUMBERED EXPENDITURES

DEPARTMENT : DEPT 580 - EDC

NOTATION :

ACCOUNT NUMBERS	ACCOUNT DESCRIPTION	EXPENDITURES	ENCUMBRANCES	YEAR TO DATE EXPENDITURES	TOTALS	CURRENT MODIFIED BUDGET	UNENCUMBERED BALANCE	BUDGET PERCENT REMAINING
<u>PERSONNEL SERVICES</u>								
580-0010	SUPERVISION	5,123.06	0.00	20,492.24	20,492.24	66,000.00	45,507.76	68.95
580-0020	CLERICAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0040	TEMP EMPLOYEES	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0060	OVERTIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0070	FICA	75.01	0.00	337.18	337.18	1,261.00	923.82	73.26
580-0080	TMRS	677.15	0.00	2,337.40	2,337.40	8,924.00	6,586.60	73.81
580-0081	GROUP INSURANCE	1,231.16	0.00	3,077.90	3,077.90	7,873.00	4,795.10	60.91
580-0083	WORKERS COMPENSATION	0.00	0.00	107.68	107.68	147.00	39.32	26.75
580-0084	UNEMPLOYMENT TAX	0.00	0.00	0.00	0.00	162.00	162.00	100.00
		=====	=====	=====	=====	=====	=====	=====
		7,106.38	0.00	26,352.40	26,352.40	84,367.00	58,014.60	68.76
		=====	=====	=====	=====	=====	=====	=====
<u>GOODS AND SUPPLIES</u>								
580-0101	OFFICE SUPPLIES	0.00	0.00	114.97	114.97	900.00	785.03	87.23
580-0102	LOCAL MEETINGS	0.00	0.00	0.00	0.00	700.00	700.00	100.00
580-0107	BOOKS & PUBLICATIONS	0.00	0.00	0.00	0.00	200.00	200.00	100.00
580-0108	POSTAGE	0.00	0.00	0.00	0.00	100.00	100.00	100.00
580-0150	MINOR TOOLS & EQUIPM	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0180	INFORMATION TECHNOLO	0.00	0.00	0.00	0.00	800.00	800.00	100.00
		=====	=====	=====	=====	=====	=====	=====
		0.00	0.00	114.97	114.97	2,700.00	2,585.03	95.74
		=====	=====	=====	=====	=====	=====	=====
<u>MISCELLANEOUS SERVICES</u>								
580-0501	COMMUNICATIONS	50.00	0.00	200.00	200.00	600.00	400.00	66.67
580-0502	LOAN REV EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0513	TRAINING EXPENSE	0.00	0.00	0.00	0.00	1,800.00	1,800.00	100.00
580-0520	INSURANCE	0.00	0.00	0.00	0.00	1,000.00	1,000.00	100.00
580-0530	PROFESSIONAL SERVICE	1,048.63	0.00	1,711.81	1,711.81	15,900.00	14,188.19	89.23
580-0534-001	BIRDING MASTER PLAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-002	LOBBYIST	0.00	0.00	0.00	0.00	54,000.00	54,000.00	100.00
580-0534-003	COMPREHENSIVE PLAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-004	BEACH MASTER PLAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-005	REGIONAL MOBILITY AU	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-006	ECONOMIC ACTIVITY IN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-010	BAY CLEANUP	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-012	AREA MARKETING STUDY	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-013	USDA RBEG	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-014	I-69 ALLIANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-015	BROWN PROPERTY INTER	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-016	BIRDING MASTER NON-C	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-017	OTHER PROJECTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-018	GULF OF MEXICO NATUR	0.00	0.00	0.00	0.00	0.00	0.00	0.00

FUND :80 -ECONOMIC DEVELOPMENT CORP

SCHEDULE OF BUDGETED, ACTUAL AND ENCUMBERED EXPENDITURES

DEPARTMENT : DEPT 580 - EDC

NOTATION :

ACCOUNT NUMBERS	ACCOUNT DESCRIPTION	-- MONTH --		YEAR TO DATE		CURRENT MODIFIED BUDGET	UNENCUMBERED BALANCE	BUDGET PERCENT REMAINING
		EXPENDITURES	ENCUMBRANCES	EXPENDITURES	TOTALS			
580-0534-019	BUSINESS RECRUITMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0534-020	BNC LANDSCAPING PROJ	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0540	ADVERTISING	0.00	0.00	2,305.00	2,305.00	4,500.00	2,195.00	48.78
580-0550	TRAVEL	0.00	0.00	0.00	0.00	5,000.00	5,000.00	100.00
580-0551	DUES & MEMBERSHIPS	0.00	0.00	2,500.00	2,500.00	3,500.00	1,000.00	28.57
580-0555	PROMOTIONS	0.00	0.00	0.00	0.00	3,000.00	3,000.00	100.00
580-0560	RENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0576	BEACH RENOURISHMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-0599	PROMOTIONS	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		=====	=====	=====	=====	=====	=====	=====
		1,098.63	0.00	6,716.81	6,716.81	89,300.00	82,583.19	92.48
		=====	=====	=====	=====	=====	=====	=====
<u>EQUIPMNT > \$5,000 OUTLAY</u>								
580-1001	BUILDINGS & STRUCTUR	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-1003	FURNITURE & FIXTURES	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-1004	MACHINERY & EQUIPMEN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-1011	INFORMATION TECHNOLO	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		=====	=====	=====	=====	=====	=====	=====
		0.00	0.00	0.00	0.00	0.00	0.00	0.00
		=====	=====	=====	=====	=====	=====	=====
<u>INTERFUND TRANSFERS</u>								
580-9470	TRANSFER TO EDC DEBT	32,337.50	0.00	129,350.00	129,350.00	388,050.00	258,700.00	66.67
580-9471	TRANSFER TO GENERAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-9476-01	TSF TO BEACH NOURISH	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-9483	TSF TO BNC FACILITY	6,336.75	0.00	25,347.00	25,347.00	76,401.00	51,054.00	66.82
		=====	=====	=====	=====	=====	=====	=====
		38,674.25	0.00	154,697.00	154,697.00	464,451.00	309,754.00	66.69
		=====	=====	=====	=====	=====	=====	=====
<u>SPECIAL PROJECTS</u>								
580-9175	ELECTION EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-9178	DESIGNATED PROJECTS	8,500.00	0.00	72,757.00	72,757.00	223,458.00	150,701.00	67.44
580-9178-001	TOMPKINS CHANNEL	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580-9181	BNC CASH ADVANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		=====	=====	=====	=====	=====	=====	=====
		8,500.00	0.00	72,757.00	72,757.00	223,458.00	150,701.00	67.44
		=====	=====	=====	=====	=====	=====	=====
DEPARTMENT TOTAL		55,379.26	0.00	260,638.18	260,638.18	864,276.00	603,637.82	69.84
		=====	=====	=====	=====	=====	=====	=====

FUND :80 -ECONOMIC DEVELOPMENT CORP

SCHEDULE OF BUDGETED, ACTUAL AND ENCUMBERED EXPENDITURES

DEPARTMENT : BNC BUILDING FACILITY

NOTATION :

ACCOUNT NUMBERS	ACCOUNT DESCRIPTION	-- MONTH --		YEAR TO DATE		CURRENT MODIFIED BUDGET	UNENCUMBERED BALANCE	BUDGET PERCENT REMAINING
		EXPENDITURES	ENCUMBRANCES	EXPENDITURES	TOTALS			
<u>REPAIR AND MAINTENANCE</u>								
583-0411	BUILDINGS & STRUCTUR	1,303.23	0.00	3,380.50	3,380.50	15,000.00	11,619.50	77.46
		=====	=====	=====	=====	=====	=====	=====
		1,303.23	0.00	3,380.50	3,380.50	15,000.00	11,619.50	77.46
		=====	=====	=====	=====	=====	=====	=====
<u>MISCELLANEOUS SERVICES</u>								
583-0520	INSURANCE	(210.00)	0.00	45,314.85	45,314.85	50,000.00	4,685.15	9.37
583-0580	ELECTRICITY	0.00	0.00	2,391.86	2,391.86	0.00	(2,391.86)	0.00
		=====	=====	=====	=====	=====	=====	=====
		(210.00)	0.00	47,706.71	47,706.71	50,000.00	2,293.29	4.59
		=====	=====	=====	=====	=====	=====	=====
DEPARTMENT TOTAL		1,093.23	0.00	51,087.21	51,087.21	65,000.00	13,912.79	21.40
		=====	=====	=====	=====	=====	=====	=====

FUND :82 -BNC FACILITY MAINTENANCE

SCHEDULE OF BUDGETED, ACTUAL AND ENCUMBERED EXPENDITURES

DEPARTMENT : BNC BUILDING FACILITY

NOTATION :

ACCOUNT NUMBERS	ACCOUNT DESCRIPTION	EXPENDITURES	ENCUMBRANCES	YEAR TO DATE EXPENDITURES	TOTALS	CURRENT MODIFIED BUDGET	UNENCUMBERED BALANCE	BUDGET PERCENT REMAINING
<u>REPAIR AND MAINTENANCE</u>								
583-0411	BUILDINGS & STRUCTUR	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		0.00	0.00	0.00	0.00	0.00	0.00	0.00
<u>EQUIPMNT > \$5,000 OUTLAY</u>								
583-1001	BUILDINGS & STRUCTUR	0.00	0.00	3,376.00	3,376.00	53,086.00	49,710.00	93.64
		0.00	0.00	3,376.00	3,376.00	53,086.00	49,710.00	93.64
DEPARTMENT TOTAL		0.00	0.00	3,376.00	3,376.00	53,086.00	49,710.00	93.64

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Approve an excused absence from Kevin Miller for the February meeting

ITEM BACKGROUND

Kevin Miller has requested an excused absence

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Update on the first year of the Art Business Incubator by ABI President, JoAnn Evans

ITEM BACKGROUND

JoAnn Evans, President of the 501c3 Board, will provide an update on how the first year of the Art Business Incubator went and answer any questions the Board has on this Project

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

February 1, 2021

To: South Padre Island Economic Development Corporation

From: JoAnn Evans
President, ABI Board of Directors

Re: ABI Exit Interviews and Program Evaluation Summary

On Friday, January 15, 2021, the ABI Board of Directors conducted exit interviews with the three artists who are the first group of “graduates” from the incubator program. Subsequently, the three artists each held a solo show at the gallery; (January 16, January 23, and January 30, 2021.)

2020 presented extra-ordinary challenges for the ABI. COVID 19 shut the gallery down for several months, prevented our carrying out plans for monthly “Second Saturday” art events, and reduced the amount of in-person s training. The size of group gatherings continues to be restricted, and few people are doing any in-person shopping other than for essentials like food and medicine. In spite of all the challenges, this first year of operation for the ABI was a very successful one.

Each artist submitted a final business plan and all three of the artists plan to seek start-up funding for their plans to create a new art related business. Sarah Truman had never sold any of her art prior to her tenure in the ABI, but her year as an incubator resident developed her confidence in the value of her work and her ability to work with the public. Her plan for an art café will showcase her art and her menus for heathy dining. Chelsea Fedigan’s plan for an art boutique includes a description of a variety of elements and activities designed to generate multiple revenue streams. She explained that as she worked on the business plan and reflected on her work during the past year, she developed confidence in her ability to implement her business plan. Kathy Schwarz will seek funding for a gallery/studio that will feature her nature inspired art. Her paintings of brightly colored flora and fauna lift the spirits of all who view her work. She will use her original art to create decorative products such as cards and prints at various price points.

The timing for starting a new business on SPI with COVID still raging is a deterring factor; however, if the three artists can each put together the start-up capital that they need, they hope to implement their plans for art-related businesses.

The conversations with the artists affirmed our belief in the quality of the ABI program and the experience that it provides for aspiring artist entrepreneurs. However, perhaps the most important value of this first year is the foundation that it has established for a second year and years to follow. When we were building the program and soliciting applicants for the first class, no one really understood what the program would really be like. It was a leap of faith for this first group to sign on. This first class’s enthusiasm about their ABI experience is the best possible recommendation for the program. We are excited about the quality of the next group

that includes four new, out- of-state artists who found the ABI program on the EDC website through a Google search.

Finally, kudos to Alexa and Darla. The program could have no better director than Alexa Ray. She and Darla deserve all the credit for the program's success. Alexa has designed and refined all the ABI's operating procedures, guidelines and activities. Her work in publicizing and documenting the artists' work and the ABI events has played a major role in attracting a group of enthusiastic and talented applicants for the next class. Her creativity, talent and strong leadership have made the ABI all that we hoped it would be. Darla has been the day-to-day supervisor for the program, and she has provided Alexa with the support she needed to navigate this first year

All of us who have been part of designing the program and supporting its start-up through this first year are very proud to be part of its success.

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Update regarding a hospital on the Island from Dr. Joe Ybarra

ITEM BACKGROUND

Dr. Ybarra will give an update on the hospital project

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Monthly report from the manager of the South Padre Island Birding and Nature Center regarding operations, marketing, and maintenance at the Center

ITEM BACKGROUND

Cristin Howard will give her monthly report for the Birding Center operations

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:



MISSION STATEMENT

The Mission of the South Padre Island Birding , Nature Center & Alligator Sanctuary to educate the public about the birds of South Padre Island and its environs: the flora, fauna and natural environment of South Padre Island and the Laguna Madre Coastal Area, with an emphasis on conservation and environmental awareness.

Manager Report January 2021

Number of Visitors: 4,802 (this number does not include pass holders)

Animal Donations from Jars: \$546.00

Educational Donations: \$91.00

Outside Exit Gate Donations: \$211.00

Gift Shop Inventory \$35,339.60

SEE FINANCIAL BALANCE SHEET AND PROFIT & LOSS

GENERAL DONATIONS: Blackbaud Giving Grant \$250.00

Facebook, Net Work for Good \$45.00

****WE WERE CLOSED ON JANUARY 14 due to LMWD had water turned off most of the day repairing line** Estimate loss of revenue \$1,800.00.**

MAINTENANCE and GENERAL DUTIES PERFORMED:

- Cleaned out one of the storage closets of files from payroll, receipts, style summary reports, etc.
- Normal up keep from Maintenance department of the building, boardwalks, grounds and ponds.
- Daily upkeep and cleaning of all indoor tanks of the snakes, alligators and other rodents.
- Sent in application for 2nd PPE Loan. We are lacking one 941 for 2020 to turn in and the deadline is March 31.
- New banners facing Sea Turtle Inc. & Marriott's parking lot have been ordered.
- Updated the employee handbook form 2009
- Starting updating membership information for membership drive in July.

UPCOMING PROJECTS AND EVENTS: (Naturalist, Javier)

We are working on the next planting day which will be March 6.

Spring Migration virtual program – details pending for April event.

Earth Day April 22, 2021 – we will be doing a virtual earth day and in person conservation trail.

Summer camps for children and Birder camp for June and July 2020.

Environmental Educator: (Britney)

February 15th Texas Master Naturalist Virtual Gator Talk.

Working on new jobs and descriptions to vamp up the volunteer program and attract more volunteers.

RESOURCE DEVELOPMENT:

ADVERTISING:

- Valley Business Report (valley wide)monthly
- Order new green and yellow banner flag at the front entrance – GATORS
- Key card packet with the pearl completed- see attached copy of it
- Median Banner that the CVB displays went up January 8 – 15 and then again January 18.....Still up
- Weekly facebook and Instagram posts
- Posters about the guided bird walks up at hotels and visitors center

Hotel Packages:

Hotel's Participating in the Package Program: Isla Grand, Hilton, LaQuinta, La Copa, Marriott, The Inn at SPI

LaQuinta:

Hilton: 0

Marriott: 0

LaCopa: 0

Isla Grand:

The Inn: 0

Submitted by,

Executive Director

Cristin Enholm

Naturalist Monthly Report - January 2021

Jan 28th – Volunteer wetland channel digging.

A part of the freshwater wetland north of the boardwalk as you get close to bird blind #4 ha been silted over from a decade plus of plant decay and rising tides. Texas Master Naturalist volunteers, our grounds crew, and myself spent a morning manually digging new waterways to bring water back to the area and expand the habitat and feeding opportunity for our wetland birds. I plan to have a few more work dates soon to connect some of the waterways and allow for better water circulation. We have been able to manage the wetlands the last few years to the point that we have avoided the need to use expensive heavy machinery like we had to use in 2016. The habitat has been healthy and attracts a great diversity of birds and wildlife.



Feb 6th – Virginia Master Naturalists live Zoom birding tour. – Postponed for 2/20 due to dense fog

I will be conducting a virtual tour of the birding center for the Virginia Master Naturalists of Richmond Virginia via Zoom. I will stream the habitat and wildlife along the boardwalk through my spotting scope and interpret what I am streaming. A group of 30 participants are registered, but dense fog caused us to postpone with a make-up date of 2/20

Preparing planting areas for Spring Planting

Every fall and spring we like to plant new gardens in efforts to improve and expand our habitats. Over the past years we have been able to bring back garden areas that once existed but were not taken care of properly and got taken over by lawn grass. We have been able to resurrect a lot of old plots and turn them into important native habitat for migratory birds, Monarchs, and native pollinators. The improvements have made a positive difference as we noticeably attract more and more wildlife to the center. We are getting two large plots ready for planting. The Ecological Restoration Club of UTRGV and the local RGV Texas Master Naturalists are going to help with the planting on Saturday, March 6th.



Spring cleaning

I have been directing the seasonal pruning of the gardens and wetlands. It is important to trim back the dead plant growth at the beginning of the spring season to allow plants to grow fresh and dense for the spring season to keep a healthy balance in the gardens and good wildlife viewing opportunity. We trimmed a greater part of the butterfly gardens around the visitor center and trimmed back large stands of mangroves along the boardwalk down to a smaller size. Black Mangroves are becoming more and more prolific in the wetlands. It is important to keep them at bay so we can conserve as much habitat diversity as possible and good wildlife viewing opportunity. If allowed, the mangroves would dominate the landscape and create more of a homogenous habitat that will in turn reduce wildlife species diversity.



Recording for virtual field trip videos

I have been working with Britney and videographer, Josh Covill, in developing a virtual field trip for the center. We are planning a three-part video series that will cover 5th grade TEKS topics such as wetland habitat ecology, biodiversity, adaptations, and wetland food web. All focusing on our local Laguna Madre area wetlands and wildlife. We have been writing the script and recording the audio. All the video footage has been shot already.

Manage guided tours and lead Thursday tours

I schedule, manage, and advertise our guided birding tours every week. We have had a nice turnout recently. Registration is done through our website and tickets are \$5 per person on top of general admission. We advertise through our website, Coastal Current, social media, and by putting flyers up at the hotels and public hangouts. We continue to have a limit of 9 participants on the tours. Tours are offered in the mornings from Wed-Sun. I personally lead the Thursday tour, Britney leads Friday, and volunteers lead Wednesday, Saturday, and Sunday tours. Visitors really appreciate us offering these tours and they feel safe as everyone on the tour must wear their mask.



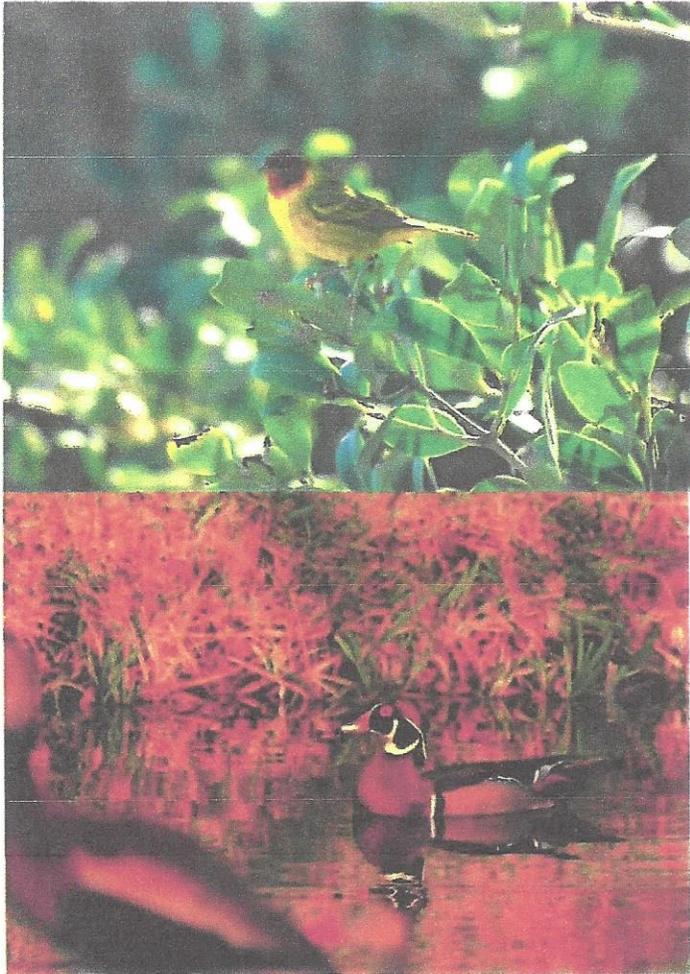
Volunteers/Hours:

- (3) birding guides lead three different tours for a total of 6 volunteer hours a week.
- (5) Greeters x 4 volunteer hours a week each = 20 volunteer hours a week
- (10) Volunteers helped with the channel digging that took 3 hours to complete.

Total: 18 volunteers with 137 volunteer hours.

Celebrity Birds this season:

The mangrove specialty, Mangrove Yellow Warbler and the rare to the coastline Wood Duck have attracted the attention of lots of birders. We are the only nature center in the country where you can see and photograph a Mangrove Yellow Warbler as they are primarily found in the tropics and only in Mangrove habitats. The northern end of their range barely extends into the US here in the southern coastal tip of Texas.





Monthly Report | January 2021

Naturalist Educator | Britney Marchan

2021 arrived, and we were almost as busy in January as we were all through December! We saw over 4,800 visitors! I stayed busy helping on the floor with presentations, adventure packages, animal feedings, and brainstorming new ways to educate the public on our amazing ecosystems on South Padre Island!

Weekly:

Thursday Gator Talks:

On Thursday I present the Gator Talks at 11:00, 1:30, and 3:30. We have been having good, yet appropriate, sized crowds for these educational talks, and it feels great to share our mission and message!

Friday Guided Bird Walk:

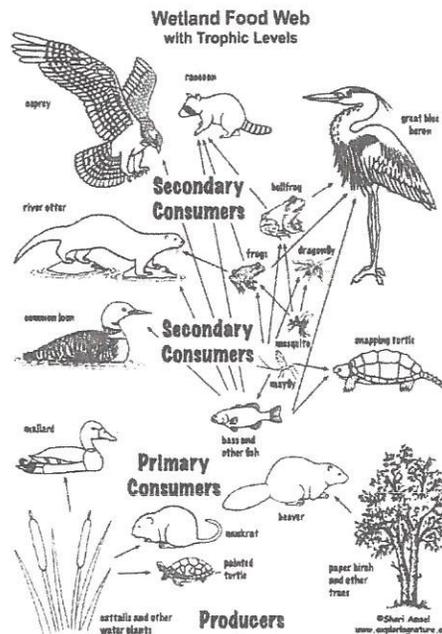


There has been a wonderful interest in our guided bird walks since we restarted them, and it's been wonderful to be back on the boardwalk sharing our personal knowledge of the habitat and wildlife with our visitors. We are very thankful to be able to offer this opportunity again.

Virtual Field Trip:

Javier and myself have been working with a videographer, as he mentioned in his report, developing a virtual field trip! We wrote the script, directed the shot list, recorded the script, and are now working on custom worksheets tailored to our habitat to send out with this virtual experience!

We see this virtual experience as a resource we will be able to continuously use over the years as “field trip preparation” for the teachers as in-person field trips resume. Below are examples of the worksheets we are developing.



I am doing a virtual presentation for the South Texas Border Chapter on February 15th, and we have a planting day coming up at the beginning of March.

Our main goal is to stay busy and educational while maintaining COVID-safe boundaries during these unprecedented times.

We appreciate your continued support.

Resource Development Report

Laura Lyles Reagan, January 2021

1. Grant Development and Management

Grant Log

Funder 2019	Status
Tijerina Foundation	Funded - \$20,000 Received
Funder 2020	
Duke Energy	Pending
HEB	Funded - \$7,500
Kleberg: New Pond/ Alligator Pen	Denied
Waste Management Grant	Denied
AKR Foundation	Denied
Pisces Foundation	Denied
Trull Foundation	Funded \$5,000
Mohamed Species Conservation Fund	Denied
Shell Foundation	Pending
Funder January 2021	
Sony Foundation	Pending
E.C. Sams Foundation	Pending

2. Fundraising

Over the last three months, Information has been shared about a) Collaborative Facebook Fundraisers, b) a virtual run, c) an online auction. The offer to organize, coordinate and execute any of these online fundraising opportunities remains open to the administrative staff and board of directors.

There is no end to the type of easy online fundraisers we can do. We should be doing one every other month. (I simply need your direction and collaboration.)

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Discussion and possible action to approve the financial reports for the South Padre Island Birding and Nature Center for the month of January 2021

ITEM BACKGROUND

Review the financial reports and vote to approve. The manager will attend the meeting to answer any questions.

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

SOUTH PADRE ISLAND BIRDING & NATURE CENTER
Balance Sheet Prev Year Comparison
As of January 31, 2021

	Jan 31, 21	Jan 31, 20	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings	8,532.28	16,077.41	-7,545.13	-46.9%
\$BNC Grant#042080	41,908.86	59,141.88	-17,233.02	-29.1%
\$BNC Operating 38458	1,804.04	0.00	1,804.04	100.0%
\$SCOVID 19 042218	214,005.92	38,599.26	175,406.66	454.4%
\$SPI BNC MM Acct 38415				
Cash on Hand	400.00	400.00	0.00	0.0%
Cash Bag Gift Shop	300.00	300.00	0.00	0.0%
Cash Safe	524.00	-276.00	800.00	289.9%
Clearing, In-transit	1,520.00	0.00	1,520.00	100.0%
Kiosk Cash	200.00	1,000.00	-800.00	-80.0%
Register Drawer	600.00	600.00	0.00	0.0%
Square Cash Box				
Total Cash on Hand	3,544.00	2,024.00	1,520.00	75.1%
Total Checking/Savings	269,795.10	115,842.55	153,952.55	132.9%
Other Current Assets				
Inventory				
Birds Nest	33,464.63	40,388.84	-6,924.21	-17.1%
Consignment	169.90	0.00	169.90	100.0%
Wine & Beer	350.00	2,326.63	-1,976.63	-85.0%
Total Inventory	33,984.53	42,715.47	-8,730.94	-20.4%
Inventory Asset	1,832.69	-748.69	2,581.38	344.8%
12800 - Employee Advances	-75.00	0.00	-75.00	-100.0%
Total Other Current Assets	35,742.22	41,966.78	-6,224.56	-14.8%
Total Current Assets	305,537.32	157,809.33	147,727.99	93.6%
Fixed Assets				
2020 Equipment	505.14	0.00	505.14	100.0%
2020 Furnishings	270.92	0.00	270.92	100.0%
Accumulated Depreciation	-43,338.00	-43,338.00	0.00	0.0%
Alligator Fence	9,501.44	9,558.44	-57.00	-0.6%
Boardwalk	40,750.00	40,750.00	0.00	0.0%
Building Improvement	20,474.22	20,474.22	0.00	0.0%
Entrance Gate	37,159.50	37,159.50	0.00	0.0%
Furniture and Equipment				
2019 Equipment	2,418.39	2,059.39	359.00	17.4%
2019 Furnishings	1,141.19	1,081.20	59.99	5.6%
Furniture and Equipment - Other	5,943.96	12,210.10	-6,266.14	-51.3%
Total Furniture and Equipment	9,503.54	15,350.69	-5,847.15	-38.1%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER Balance Sheet Prev Year Comparison

As of January 31, 2021

	Jan 31, 21	Jan 31, 20	\$ Change	% Change
Landscape and Grounds	9,000.00	9,000.00	0.00	0.0%
Total Fixed Assets	83,826.76	88,954.85	-5,128.09	-5.8%
Other Assets	0.00	0.00	0.00	0.0%
TOTAL ASSETS	389,364.08	246,764.18	142,599.90	57.8%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable	7,395.19	23,628.13	-16,232.94	-68.7%
Total Accounts Payable	7,395.19	23,628.13	-16,232.94	-68.7%
Other Current Liabilities	53,500.00	0.00	53,500.00	100.0%
COVID LOAN				
INSURANCE				
HEALTH	7,819.00	5,795.50	2,023.50	34.9%
Total INSURANCE	7,819.00	5,795.50	2,023.50	34.9%
Payroll Liabilities				
FIT and FICA-Medicare	3,971.96	9,940.32	-5,968.36	-60.0%
Total Payroll Liabilities	3,971.96	9,940.32	-5,968.36	-60.0%
Payroll Liability				
Volunteer Deduction Patty Daigl	150.00	0.00	150.00	100.0%
Total Payroll Liability	150.00	0.00	150.00	100.0%
Sales Tax Payable	-380.84	675.68	-1,056.52	-156.4%
Total Other Current Liabilities	65,060.12	16,411.50	48,648.62	296.4%
Total Current Liabilities	72,455.31	40,039.63	32,415.68	81.0%
Long Term Liabilities				
EDC Loan 270101	7,578.72	19,786.73	-12,208.01	-61.7%
Entrance Gate Loan FNB 292226	980.75	2,028.24	-1,047.49	-51.7%
SBA EDIL 7340737402	150,000.00	0.00	150,000.00	100.0%
Total Long Term Liabilities	158,559.47	21,814.97	136,744.50	626.8%
Total Liabilities	231,014.78	61,854.60	169,160.18	273.5%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER
Balance Sheet Prev Year Comparison

As of January 31, 2021

	Jan 31, 21	Jan 31, 20	\$ Change	% Change
Equity				
Fund Balances				
Board Designated	8,000.00	8,000.00	0.00	0.0%
Total Fund Balances	8,000.00	8,000.00	0.00	0.0%
Unrestricted	152,191.47	190,754.23	-38,562.76	-20.2%
Net Income	-1,842.17	-13,844.65	12,002.48	86.7%
Total Equity	158,349.30	184,909.58	-26,560.28	-14.4%
TOTAL LIABILITIES & EQUITY	389,364.08	246,764.18	142,599.90	57.8%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

January 2021

	Jan 21	Jan 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
ADMISSIONS INCOME				
DISCOUNT ADMISSIONS	77.00	0.00	77.00	100.0%
EXTENDED PASS ADMISSIONS	2,762.00	3,986.00	-1,224.00	-30.7%
GENERAL ADMISSIONS	33,314.38	41,467.00	-8,152.62	-19.7%
GROUP ADMISSIONS	21.52	368.00	-346.48	-94.2%
GUIDED BIRD WALK	736.42	0.00	736.42	100.0%
Total ADMISSIONS INCOME	36,911.32	45,821.00	-8,909.68	-19.4%
ALLIGATOR SANCTUARY				
ADVENTURE PASS	4,510.00	1,750.00	2,760.00	157.7%
ALLIGATOR FOOD/PHOTOS	1,170.00	735.00	435.00	59.2%
Total ALLIGATOR SANCTUARY	5,680.00	2,485.00	3,195.00	128.6%
BUILDING RENTAL INCOME	0.00	100.00	-100.00	-100.0%
CONTRIBUTIONS				
CONTRIBUTIONS-GENERAL PUBLIC DESIGNATED	250.00	0.00	250.00	100.0%
	0.00	384.00	-384.00	-100.0%
DONATIONS				
ANIMAL FEED/SUPPLIES	537.00	0.00	537.00	100.0%
ANNUAL MEMBERSHIP GIVING	50.00	0.00	50.00	100.0%
EDUCATION	65.00	0.00	65.00	100.0%
SPECIAL EVENTS	0.00	300.00	-300.00	-100.0%
W O W E	0.00	1,810.00	-1,810.00	-100.0%
WEBSITE	45.00	0.00	45.00	100.0%
DONATIONS - Other	236.00	457.00	-221.00	-48.4%
Total DONATIONS	933.00	2,567.00	-1,634.00	-63.7%
Total CONTRIBUTIONS	1,183.00	2,951.00	-1,768.00	-59.9%
GIFT SHOP INCOME				
CONSIGNMENT SALES	39.00	95.50	-56.50	-59.2%
GIFT SHOP SALES	13,331.99	13,659.25	-327.26	-2.4%
WINE & BEER SALES	115.42	191.20	-75.78	-39.6%
Total GIFT SHOP INCOME	13,486.41	13,945.95	-459.54	-3.3%
Total Income	57,260.73	65,302.95	-8,042.22	-12.3%
Cost of Goods Sold				
COST OF GOODS SOLD				
CONSIGNMENT	8.40	67.50	-59.10	-87.6%
GIFT SHOP				
POS Inventory Adjustments	0.00	-2,854.39	2,854.39	100.0%
GIFT SHOP - Other	7,036.63	3,732.51	3,304.12	88.5%
Total GIFT SHOP	7,036.63	878.12	6,158.51	701.3%
WINE & BEER	117.80	201.16	-83.36	-41.4%
Total COST OF GOODS SOLD	7,162.83	1,146.78	6,016.05	524.6%
Total COGS	7,162.83	1,146.78	6,016.05	524.6%
Gross Profit	50,097.90	64,156.17	-14,058.27	-21.9%
Expense				
ALLIGATOR SANCTUARY EXP				
ALLIGATOR SANCTUARY GENERAL EXP	98.51	5,839.16	-5,740.65	-98.3%
GR QUARTERLY RECONCILIATION	6,765.46	10,977.70	-4,212.24	-38.4%
TURTLE/ALLIGATOR FOOD	252.95	268.88	-15.93	-5.9%
ALLIGATOR SANCTUARY EXP - Other	0.00	306.55	-306.55	-100.0%
Total ALLIGATOR SANCTUARY EXP	7,116.92	17,392.29	-10,275.37	-59.1%
BNC ANIMAL EXHIBIT EXPESE				
ANIMAL EXHIBIT EXPENSE	0.00	144.26	-144.26	-100.0%
ANIMAL EXHIBIT SUPPLIES	43.55	939.99	-896.44	-95.4%
ANIMAL FOOD EXPENSE	22.91	44.56	-21.65	-48.6%
Total BNC ANIMAL EXHIBIT EXPESE	66.46	1,128.81	-1,062.35	-94.1%
GRANT EXPENDITURES				
EDUCATION				
HEB	59.16	0.00	59.16	100.0%
Trull Foundation	600.00	0.00	600.00	100.0%
Total EDUCATION	659.16	0.00	659.16	100.0%
HABITAT				
Trull Foundation	1,679.68	0.00	1,679.68	100.0%
Total HABITAT	1,679.68	0.00	1,679.68	100.0%
Total GRANT EXPENDITURES	2,338.84	0.00	2,338.84	100.0%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

January 2021

	Jan 21	Jan 20	\$ Change	% Change
OPERATIONS EXPENSES				
ADVERTISING & PROMOTION				
GUIDES & DIRECTORIES	1,023.00	350.00	673.00	192.3%
PRINT	12.95	0.00	12.95	100.0%
SOCIAL & INTERNET	0.00	184.27	-184.27	-100.0%
ADVERTISING & PROMOTION - Other	376.27	250.00	126.27	50.5%
Total ADVERTISING & PROMOTION	1,412.22	784.27	627.95	80.1%
CREDIT CARD & BANK FEES				
DUES & SUBSCRIPTIONS	2,074.01	1,879.86	194.15	10.3%
EDUCATION	76.55	2.00	74.55	3,727.5%
	0.00	12.95	-12.95	-100.0%
FUNDRAISING & EVENTS				
W O W E	0.00	4,702.50	-4,702.50	-100.0%
FUNDRAISING & EVENTS - Other	0.00	120.00	-120.00	-100.0%
Total FUNDRAISING & EVENTS	0.00	4,822.50	-4,822.50	-100.0%
GIFT SHOP SUPPLIES				
INSURANCE	415.46	0.00	415.46	100.0%
HEALTH	595.82	400.25	195.57	48.9%
Total INSURANCE	595.82	400.25	195.57	48.9%
LEGAL & PROFESSIONAL				
LOAN EXPENSE	90.00	0.00	90.00	100.0%
	27.97	577.31	-549.34	-95.2%
LOCAL MEETINGS				
MEALS & SNACKS	108.20	0.00	108.20	100.0%
VOLUNTEER APPRECIATION	312.96	0.00	312.96	100.0%
Total LOCAL MEETINGS	421.16	0.00	421.16	100.0%
MAINTENANCE & REPAIRS				
BUILDING	33.58	198.66	-165.08	-83.1%
EQUIPMENT	107.93	0.00	107.93	100.0%
GROUND	177.39	39.37	138.02	350.6%
HABITAT	0.00	1,624.77	-1,624.77	-100.0%
MAINTENANCE & REPAIRS - Other	141.68	128.64	13.04	10.1%
Total MAINTENANCE & REPAIRS	460.58	1,991.44	-1,530.86	-76.9%
MILEAGE				
OFFICE & PRINTING	395.12	0.00	395.12	100.0%
PAYROLL SERVICE	25.54	61.01	-35.47	-58.1%
POSTAGE & FREIGHT	0.00	132.95	-132.95	-100.0%
SOFTWARE	25.90	0.00	25.90	100.0%
SUPPLIES	86.56	107.16	-20.60	-19.2%
TRAINING	0.00	141.21	-141.21	-100.0%
ANCA	240.00	130.00	110.00	84.6%
OTHER	0.00	150.00	-150.00	-100.0%
Total TRAINING	240.00	280.00	-40.00	-14.3%
Total OPERATIONS EXPENSES	6,346.89	11,192.91	-4,846.02	-43.3%
RENT				
SALARIES AND TAXES	990.00	1,000.00	-10.00	-1.0%
CASHIER				
GIFT SHOP ATTENDANTS	1,877.50	2,358.00	-480.50	-20.4%
JANITOR	4,006.80	5,088.60	-1,081.80	-21.3%
MAINTENANCE	1,161.00	2,151.90	-990.90	-46.1%
MANAGER	5,860.62	9,083.62	-3,223.00	-35.5%
NATURALIST	4,615.38	6,923.07	-2,307.69	-33.3%
PAYROLL TAXES	5,461.54	9,563.52	-4,101.98	-42.9%
RESOURCE DEVELOPMENT	1,757.55	2,900.07	-1,142.52	-39.4%
	0.00	3,000.00	-3,000.00	-100.0%
Total SALARIES AND TAXES	24,740.39	41,068.78	-16,328.39	-39.8%
SERVICE CONTRACTS				
AIR CONDITIONING	0.00	620.00	-620.00	-100.0%
CLEANING SUPPLIES	0.00	0.00	0.00	0.0%
DRINKING WATER	0.00	75.01	-75.01	-100.0%
INFORMATION TECHNOLOGY				
COMPUTER COPIER	1,593.31	3,598.54	-2,005.23	-55.7%
INFORMATION TECHNOLOGY - Other	0.00	352.29	-352.29	-100.0%
Total INFORMATION TECHNOLOGY	1,593.31	3,950.83	-2,357.52	-59.7%
PARKING EXPENSES & GATE				
PEST CONTROL	112.00	0.00	112.00	100.0%
SECURITY	78.00	78.00	0.00	0.0%
TELEPHONE & INTERNET	3,457.63	353.19	3,104.44	879.0%
INTERNET	514.91	612.78	-97.87	-16.0%
VOICE	0.00	537.12	-537.12	-100.0%
Total TELEPHONE & INTERNET	514.91	1,149.90	-634.99	-55.2%
WEBSITE & CLOUD				
SERVICE CONTRACTS - Other	63.96	0.00	63.96	100.0%
	0.00	404.91	-404.91	-100.0%
Total SERVICE CONTRACTS	5,819.81	6,631.84	-812.03	-12.2%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

January 2021

	Jan 21	Jan 20	\$ Change	% Change
UTILITIES				
ELECTRICITY	3,666.06	0.00	3,666.06	100.0%
TRASH	109.68	105.93	3.75	3.5%
WATER / SEWER	402.69	1,130.66	-727.97	-64.4%
Total UTILITIES	4,178.43	1,236.59	2,941.84	237.9%
Total Expense	51,597.74	79,651.22	-28,053.48	-35.2%
Net Ordinary Income	-1,499.84	-15,495.05	13,995.21	90.3%
Other Income/Expense				
Other Income				
INTEREST INCOME	0.00	8.19	-8.19	-100.0%
Total Other Income	0.00	8.19	-8.19	-100.0%
Other Expense				
AMERICAN EXPRESS CREDIT CARD	0.00	0.00	0.00	0.0%
Balancing Adjustments	0.00	0.00	0.00	0.0%
Total Other Expense	0.00	0.00	0.00	0.0%
Net Other Income	0.00	8.19	-8.19	-100.0%
Net Income	-1,499.84	-15,486.86	13,987.02	90.3%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

October 2019 through September 2020

	Oct 19 - Sep 20	Oct 18 - Sep 19	\$ Change	% Change
Ordinary Income/Expense				
Income				
ADMISSIONS INCOME	618.00	2,655.00	-2,037.00	-76.7%
DISCOUNT ADMISSIONS	14,002.62	12,812.50	1,190.12	9.3%
EXTENDED PASS ADMISSIONS	390,713.18	369,705.10	11,008.08	3.0%
GENERAL ADMISSIONS	3,696.00	9,854.00	-6,158.00	-62.5%
GROUP ADMISSIONS				
Total ADMISSIONS INCOME	399,029.80	395,026.60	4,003.20	1.0%
ALLIGATOR SANCTUARY				
ADVENTURE PASS	45,353.00	74,726.00	-29,373.00	-39.3%
ALLIGATOR FOOD/PHOTOS	37,792.21	37,571.84	220.37	0.6%
Total ALLIGATOR SANCTUARY	83,145.21	112,297.84	-29,152.63	-26.0%
BUILDING RENTAL INCOME	2,700.00	10,875.00	-8,175.00	-75.2%
CONTRIBUTIONS				
CONTRIBUTIONS-GENERAL PUBLIC	4,335.97	260.00	4,075.97	1,567.7%
DESIGNATED				
MONARCH	0.00	1,675.00	-1,675.00	-100.0%
DESIGNATED - Other	456.00	575.00	-119.00	-20.7%
Total DESIGNATED	456.00	2,250.00	-1,794.00	-79.7%
DONATIONS				
ANNUAL MEMBERSHIP GIVING				
INDIVIDUAL				
REDDISH EGRET	500.00	1,500.00	-1,000.00	-66.7%
ROSEATE SPOONBILL	0.00	2,000.00	-2,000.00	-100.0%
SANDERLING	1,000.00	500.00	500.00	100.0%
INDIVIDUAL - Other	166.17	0.00	166.17	100.0%
Total INDIVIDUAL	1,666.17	4,000.00	-2,333.83	-58.4%
Total ANNUAL MEMBERSHIP GIVING	1,666.17	4,000.00	-2,333.83	-58.4%
HABITAT	0.00	5,550.00	-5,550.00	-100.0%
HALLO WINGS	0.00	12,529.55	-12,529.55	-100.0%
SPECIAL EVENTS	300.00	0.00	300.00	100.0%
SUMMER CAMP	825.00	900.00	-75.00	-8.3%
W O W E	4,375.00	13,861.00	-9,486.00	-68.4%
WEBSITE	80.77	0.00	80.77	100.0%
DONATIONS - Other	29,912.15	14,051.61	15,860.54	112.9%
Total DONATIONS	37,159.09	50,892.16	-13,733.07	-27.0%
EVENT PARKING	1,510.00	11,173.00	-9,663.00	-86.5%
PARKING GATE	666.42	2,220.00	-1,553.58	-70.0%
CONTRIBUTIONS - Other	0.00	6.75	-6.75	-100.0%
Total CONTRIBUTIONS	44,127.48	66,801.91	-22,674.43	-33.9%
GIFT SHOP INCOME				
CONSIGNMENT SALES	1,388.12	1,828.98	-440.86	-24.1%
GIFT SHOP SALES	168,558.91	202,558.76	-33,999.85	-16.8%
WINE & BEER SALES	3,129.66	2,711.69	417.97	15.4%
GIFT SHOP INCOME - Other	0.00	0.00	0.00	0.0%
Total GIFT SHOP INCOME	173,076.69	207,099.43	-34,022.74	-16.4%
Gift Shop Sales				
4Q201 - Gift Shop Sales	285.00	16.00	269.00	1,681.3%
Total Gift Shop Sales	285.00	16.00	269.00	1,681.3%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER
Profit & Loss Prev Year Comparison
October 2019 through September 2020

	Oct '19 - Sep 20	Oct '18 - Sep 19	\$ Change	% Change
GRANT PROCEEDS				
HEB	7,500.00	0.00	7,500.00	100.0%
Trull Foundation	5,000.00	0.00	5,000.00	100.0%
GRANT PROCEEDS - Other	20,000.00	0.00	20,000.00	100.0%
Total GRANT PROCEEDS	32,500.00	0.00	32,500.00	100.0%
INTERNET PURCHASES	0.00	8.13	-8.13	-100.0%
Total Income	734,864.18	792,124.91	-57,260.73	-7.2%
Cost of Goods Sold	1,092.13	950.90	141.23	14.9%
COST OF GOODS SOLD	4,007.24	-20,163.62	16,156.38	80.1%
CONSIGNMENT	79,136.51	92,957.56	-13,821.05	-14.9%
GIFT SHOP	75,129.27	72,793.94	2,335.33	3.2%
POS Inventory Adjustments	2,047.43	939.10	1,108.33	118.0%
GIFT SHOP - Other	6,399.26	13,264.60	-6,865.34	-51.8%
Total GIFT SHOP	84,668.09	87,948.54	-3,280.45	-3.7%
WINE & BEER	2,047.43	939.10	1,108.33	118.0%
COST OF GOODS SOLD - Other	6,399.26	13,264.60	-6,865.34	-51.8%
Total COST OF GOODS SOLD	84,668.09	87,948.54	-3,280.45	-3.7%
RETURNS, ALLOWANCES, BAD DEBTS	0.00	6.00	-6.00	-100.0%
Total COGS	84,668.09	87,954.54	-3,286.45	-3.7%
Gross Profit	650,196.09	704,170.37	-53,974.28	-7.7%
Expense				
ALLIGATOR SANCTUARY EXP	19,993.40	18,385.99	1,607.41	8.7%
GR QUARTERLY RECONCILIATION	90,793.18	120,660.55	-29,867.37	-24.8%
TURTLE/ALLIGATOR FOOD	6,661.92	3,212.94	3,448.98	107.4%
ALLIGATOR SANCTUARY EXP - Other	913.22	0.00	913.22	100.0%
Total ALLIGATOR SANCTUARY EXP	118,361.72	142,259.48	-23,897.76	-16.8%
BNC ANIMAL EXHIBIT EXPENSE	5,451.78	0.00	5,451.78	100.0%
ANIMAL EXHIBIT EXPENSE	3,723.88	0.00	3,723.88	100.0%
ANIMAL EXHIBIT SUPPLIES	1,704.49	0.00	1,704.49	100.0%
ANIMAL FOOD EXPENSE	63.68	0.00	63.68	100.0%
BNC ANIMAL EXHIBIT EXPENSE - Other	0.00	0.00	0.00	100.0%
Total BNC ANIMAL EXHIBIT EXPENSE	10,943.83	0.00	10,943.83	100.0%
GRANT EXPENDITURES				
EDUCATION	27.00	0.00	27.00	100.0%
HEB	17,032.90	0.00	17,032.90	100.0%
Tijerena Foundation	17,059.90	0.00	17,059.90	100.0%
Total EDUCATION	17,059.90	0.00	17,059.90	100.0%
OPERATIONS EXPENSES				
ADVERTISING & PROMOTION	250.00	431.73	-181.73	-42.1%
BOOTH RENT	952.00	1,854.64	-902.64	-48.7%
GUIDES & DIRECTORIES	1,409.68	4,747.90	-3,338.22	-70.3%
PRINT	1,417.74	1,854.89	-437.15	-23.6%
SOCIAL & INTERNET	8,724.72	5,933.58	2,791.14	47.0%
ADVERTISING & PROMOTION - Other	12,754.14	14,822.74	-2,068.60	-14.0%
Total ADVERTISING & PROMOTION	12,754.14	14,822.74	-2,068.60	-14.0%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER
Profit & Loss Prev Year Comparison
October 2019 through September 2020

	Oct 19 - Sep 20	Oct 18 - Sep 19	\$ Change	% Change
CREDIT CARD & BANK FEES	18,761.19	24,433.48	-5,672.29	-23.2%
DUES & SUBSCRIPTIONS	3,540.13	840.06	2,700.07	321.4%
EDUCATION	2,047.42	2,073.51	-26.09	-1.3%
FUNDRAISING & EVENTS				
FEES & INCENTIVES & SUPPLIES	0.00	23.70	-23.70	-100.0%
HALLO WINGS	2,690.51	1,972.14	718.37	36.4%
JOJO	181.61	3.49	178.12	5,103.7%
LETTERS & BROCHURES	0.00	11.80	-11.80	-100.0%
PLAQUES & BRICKS	172.50	1,716.36	-1,543.86	-90.0%
SPECIAL EVENTS	1,662.68	759.50	903.18	118.9%
SUMMER CAMP	77.14	114.57	-37.43	-32.7%
W O W E	7,007.04	11,785.29	-4,778.25	-40.5%
FUNDRAISING & EVENTS - Other	729.57	0.00	729.57	100.0%
Total FUNDRAISING & EVENTS	12,521.05	16,386.85	-3,865.80	-23.6%
GIFT SHOP SUPPLIES	1,936.53	3,069.00	-1,132.47	-36.9%
GRANT WRITING	7,619.00	2,334.00	5,285.00	226.4%
INSURANCE				
DIRECTORS & OFFICERS	643.00	633.00	10.00	1.6%
HEALTH	5,005.42	4,703.52	301.90	6.4%
WORKERS COMPENSATION	2,388.00	1,523.00	865.00	56.8%
Total INSURANCE	8,036.42	6,859.52	1,176.90	17.2%
LEGAL & PROFESSIONAL	1,696.50	8,213.75	-6,517.25	-79.4%
LOAN EXPENSE	1,382.36	1,911.15	-528.79	-27.7%
LOCAL MEETINGS				
MEALS & SNACKS	668.34	1,451.63	-783.29	-54.0%
VOLUNTEER APPRECIATION	1,152.04	1,609.67	-457.63	-28.4%
LOCAL MEETINGS - Other	61.38	651.28	-589.90	-90.6%
Total LOCAL MEETINGS	1,881.76	3,712.58	-1,830.82	-49.3%
MAINTENANCE & REPAIRS				
BUILDING	4,055.16	8,484.46	-4,429.30	-52.2%
EQUIPMENT	216.50	235.00	-18.50	-7.9%
GROUNDS	11,347.40	9,441.25	1,906.15	20.2%
HABITAT	5,349.67	3,038.91	2,310.76	76.0%
MAINTENANCE & REPAIRS - Other	3,082.23	269.45	2,812.78	1,043.9%
Total MAINTENANCE & REPAIRS	24,050.96	21,469.07	2,581.89	12.0%
MERCHANT SER CC FEE	1,972.79	0.00	1,972.79	100.0%
OFFICE & PRINTING	3,437.67	2,336.33	1,101.34	47.1%
PAYROLL SERVICE	1,522.31	1,681.06	-158.75	-9.4%
POSTAGE & FREIGHT	1,061.28	520.92	540.36	103.7%
SOFTWARE	3,824.64	1,223.50	2,601.14	212.6%
SUPPLIES	28.66	1,876.21	-1,847.55	-98.5%
TABC SALES EXPENSE	250.00	782.50	-512.50	-67.2%
TRAINING				
ANCA	130.00	130.00	0.00	0.0%
OTHER	547.00	1,563.63	-1,016.63	-65.0%
TRAINING - Other	0.00	80.00	-80.00	-100.0%
Total TRAINING	677.00	1,773.63	-1,096.63	-61.8%
TRAVEL	5,038.98	3,345.30	1,693.68	50.6%
OPERATIONS EXPENSES - Other	1,319.02	0.00	1,319.02	100.0%
Total OPERATIONS EXPENSES	115,359.81	119,645.16	-4,285.35	-3.6%
RENT	12,000.00	20.00	11,980.00	59,900.0%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER

Profit & Loss Prev Year Comparison

October 2019 through September 2020

	Oct '19 - Sep 20	Oct '18 - Sep 19	\$ Change	% Change
SALARIES AND BENEFITS				
GIFT SHOP ATTENDANTS	0.00	0.00	0.00	0.0%
INTERN	50.00	2,275.00	-2,225.00	-97.8%
PAYROLL TAXES	0.00	0.00	0.00	0.0%
Total SALARIES AND BENEFITS	50.00	2,275.00	-2,225.00	-97.8%
SALARIES AND TAXES				
CASHIER	23,608.94	5,166.09	18,442.85	357.0%
CONTRACT	0.00	2,878.91	-2,878.91	-100.0%
GIFT SHOP ATTENDANTS	46,215.60	49,796.19	-3,580.59	-7.2%
JANITOR	16,624.87	21,044.93	-4,420.06	-21.0%
MAINTENANCE	77,409.04	46,768.23	30,640.81	65.5%
MANAGER	59,999.94	51,876.88	8,123.06	15.7%
NATURALIST	81,189.15	54,893.74	26,295.41	47.9%
PAYROLL TAXES	22,846.43	17,364.40	5,482.03	31.6%
RESOURCE DEVELOPMENT	6,000.00	0.00	6,000.00	100.0%
SALARIES AND TAXES - Other	-410.36	0.00	-410.36	-100.0%
Total SALARIES AND TAXES	333,483.61	249,789.37	83,694.24	33.5%
SERVICE CONTRACTS				
AIR CONDITIONING	3,565.00	5,614.25	-2,049.25	-36.5%
CLEANING SUPPLIES	4,449.72	3,172.80	1,276.92	40.3%
DRINKING WATER	824.64	718.12	106.52	14.8%
EIBRD TRAIL TRACKER	0.00	650.00	-650.00	-100.0%
INFORMATION TECHNOLOGY	17,949.30	18,654.68	-705.38	-3.8%
COMPUTER COPIER	1,476.55	3,248.41	-1,771.86	-54.6%
KIOSK	352.29	0.00	352.29	100.0%
INFORMATION TECHNOLOGY - Other	19,778.14	21,903.09	-2,124.95	-9.7%
Total INFORMATION TECHNOLOGY	302.98	3,084.00	-2,781.02	-90.2%
PARKING EXPENSES & GATE	858.00	780.00	78.00	10.0%
PEST CONTROL	3,018.78	4,069.51	-1,050.73	-25.8%
SECURITY	0.00	461.02	-461.02	-100.0%
TELEPHONE & INTERNET	4,256.63	5,935.67	-1,679.04	-28.3%
EMERGENCY LINES	1,689.43	3,478.95	-1,809.52	-52.0%
VOICE	5,926.06	9,875.64	-3,949.58	-40.0%
Total TELEPHONE & INTERNET	10.81	0.00	10.81	100.0%
WEBSITE & CLOUD	4,603.25	0.00	4,603.25	100.0%
Service CONTRACTS - Other	43,337.38	49,867.41	-6,530.03	-13.1%
UTILITIES				
ELECTRICITY	16,305.52	11,538.97	4,766.55	41.3%
TRASH	1,247.92	1,895.23	-647.31	-34.2%
WATER / SEWER	23,567.27	19,629.76	3,937.51	20.1%
Total UTILITIES	41,120.71	33,063.96	8,056.75	24.4%
66900 - Reconciliation Discrepancies	82.66	85.52	-2.86	-3.3%
Total Expense	691,799.62	597,005.90	94,793.72	15.9%
Net Ordinary Income	-41,603.53	107,164.47	-148,768.00	-138.8%
Other Income/Expense				
Other Income	453.94	36.12	417.82	1,156.8%
INTEREST INCOME	453.94	36.12	417.82	1,156.8%
Total Other Income	453.94	36.12	417.82	1,156.8%

SOUTH PADRE ISLAND BIRDING & NATURE CENTER
Profit & Loss Prev Year Comparison
October 2019 through September 2020

	Oct '19 - Sep 20	Oct '18 - Sep 19	\$ Change	% Change
Other Expense				
AMERICAN EXPRESS CREDIT CARD	0.00	0.00	0.00	0.0%
Balancing Adjustments	-2,586.83	0.00	-2,586.83	-100.0%
DEPRECIATION	0.00	10,807.00	-10,807.00	-100.0%
Suspense	0.00	192.44	-192.44	-100.0%
Total Other Expense	-2,586.83	10,999.44	-13,586.27	-123.5%
Net Other Income	3,040.77	-10,963.32	14,004.09	127.7%
Net Income	-38,562.76	96,201.15	-134,763.91	-140.1%

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Discussion regarding a possible new program to assist in providing EV (Electric Vehicle) charging stations at Island businesses

ITEM BACKGROUND

I was contacted by an Island business owner about creating a program to assist with electric vehicle charging stations and we have researched different possibilities. Before I go further I would like input from the Board if it is something they are interested in pursuing. If so, I will come back next month with more details on the program.

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

How can we help you?

Electric Vehicle Charging



Laguna Beach offers a total of nine electric vehicle charging stations, including two in the Glenneyre parking structure (Lot 6), three in the Forest/Laguna Canyon parking area (Lot 11) and four in the Lumberyard lot (Lot 12). Users simply register with [ChargePoint](#) before leaving home. Then, rates are \$2/hour to charge a vehicle for up to four hours. Electric vehicles do NOT have to purchase a separate parking pass from the pay station while parked at an electric vehicle charging station.

If you have questions, please call the Parking department at [\(949\) 497-0303](tel:(949)497-0303).

City Hall Hours

M-Th: 7:30 - 5:30

Every other Friday: 7:30 - 4:30

Every other Friday: closed

city of
LAGUNA BEACH

505 Forest Avenue

Laguna Beach, California 92651

(949) 497-3311

(949) 497-0771 (fax)

CHARGING 101

EVERYTHING YOU NEED TO KNOW ABOUT CHARGING UP



THE BASICS OF CHARGING

So, you're thinking about going electric. Great! The number of charging stations keeps increasing, making getting from point A to point B as easy as 1, 2, 3! Plus, charging is becoming more convenient and faster — you can charge at home, on your road trip, and even at work!

CHARGING LEVELS

LEVEL 1 3–5 miles/hour charge

- Plug into a typical grounded outlet
- All you need is the charging cable that comes with your car
- Great for overnight charging

LEVEL 2 10–25 miles/hour charge

- Ideal for all-electric car charging at home, at work, or on the road
- Recharge in just a few hours
- Fuels via public or home stations and a 240v outlet

LEVEL 3 DC FAST CHARGING 200 miles/hour charge

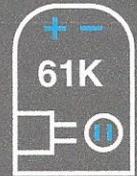
- Charge up in less than an hour
- Plug shape matters
- The CHAdeMO standard is used by most Japanese and Korean plug-in cars
- The CCS Combo standard is used by most American and European plug-in cars
- Tesla has a fast charging network specific to its cars with a different plug shape

QUICK FACTS

There are over **61,000** public charging stations in the U.S.

Chargers range from simple plug-and-go to **smart chargers** that can be programmed with your car to **start and stop charging** when you choose

The **average commute** for Americans is 32 miles per day²



PUBLIC CHARGING STATIONS IN THE U.S.

HOME CHARGING

In most cases, home charging is cheaper than public charging. You can choose whether to plug in directly to an outlet (**Level 1**) or install a **Level 2** charging station at your home. Typically, home charging stations cost between **\$300 - \$1,000** plus the cost of an electrician to install it. Installations can be performed by any licensed contractor.

PUBLIC CHARGING NETWORKS

NETWORKS

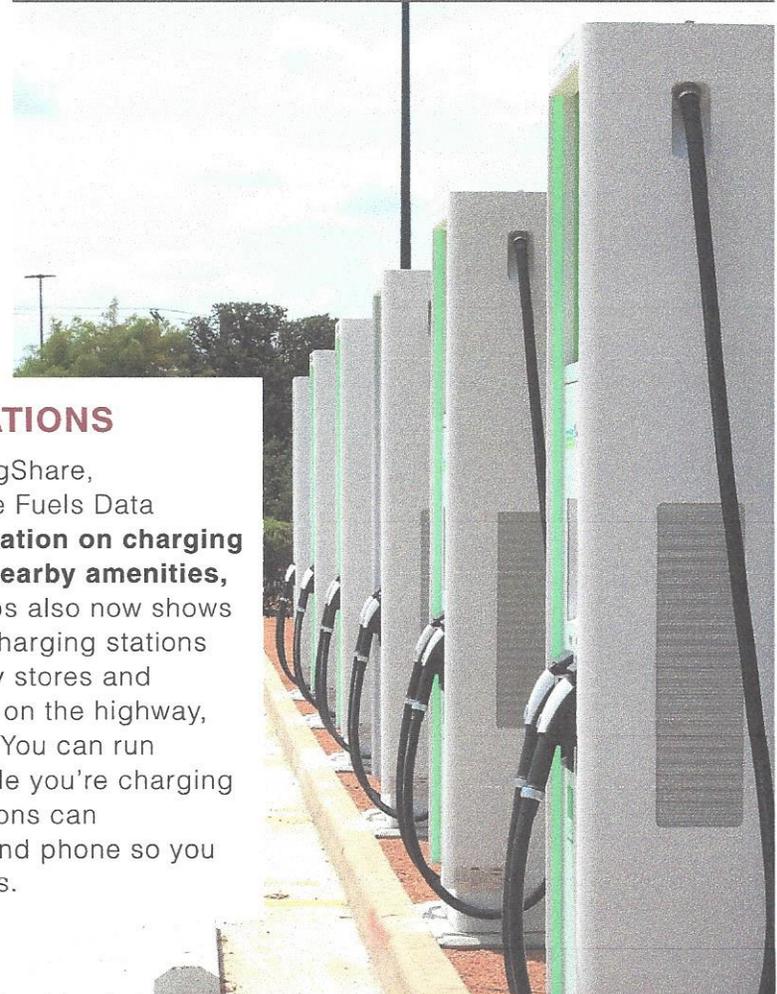
When charging at a public station, you'll likely use a charger that's serviced by a network. Many have membership programs or subscriptions (you can download the app on your phone) and you can also pay as you go. Rates vary by network – some charge by session, per kWh, by the hour and **some are free**. Membership with these networks usually includes a member discount or if you're not a member you can call the **24-hour customer service** line to pay on the spot.

Blink Charging, ChargePoint, Electrify America, EVgo, Greenlots, and SemaConnect are the most common network providers in the U.S.



FINDING PUBLIC STATIONS

Resources and apps like PlugShare, Chargeway, or the Alternative Fuels Data Center give **real-time information on charging station locations, pricing, nearby amenities, and availability**. Google Maps also now shows charging station locations. Charging stations can be anywhere - at grocery stores and shopping centers, rest stops on the highway, and even at your workplace. You can run errands and grab a meal while you're charging up, plus some charging stations can communicate with your car and phone so you control when charging occurs.



WORKPLACE CHARGING

WHY INSTALL ELECTRIC VEHICLE CHARGERS AT YOUR WORKPLACE?



ELECTRIC VEHICLES SAN ANTONIO

BOOST YOUR BRAND AND YOUR BOTTOM LINE

- Make your parking lot your best marketing tool
- Decrease your carbon footprint
- Earn LEED points
- Attract and retain innovative employees

ENERGIZE EMPLOYEES WITH A LOW-COST PERK

QUICK STATISTICS

\$8.25/day

\$4.16/day

\$3.40/day

\$2.50/cup

<\$1.50/day

<\$0.60/day

Health Insurance

Gym Membership

Company Cell Phone

Coffee

Level 2 Charging

Level 1 Charging

52% of employees believe their employers should be doing more for the environment in the U.S.

41M vehicles on the road will be electric by 2040

CLEAN THE AIR

ANNUAL CO2 EMISSIONS IN THE PACIFIC NORTHWEST

GAS CAR 11,435 Pounds

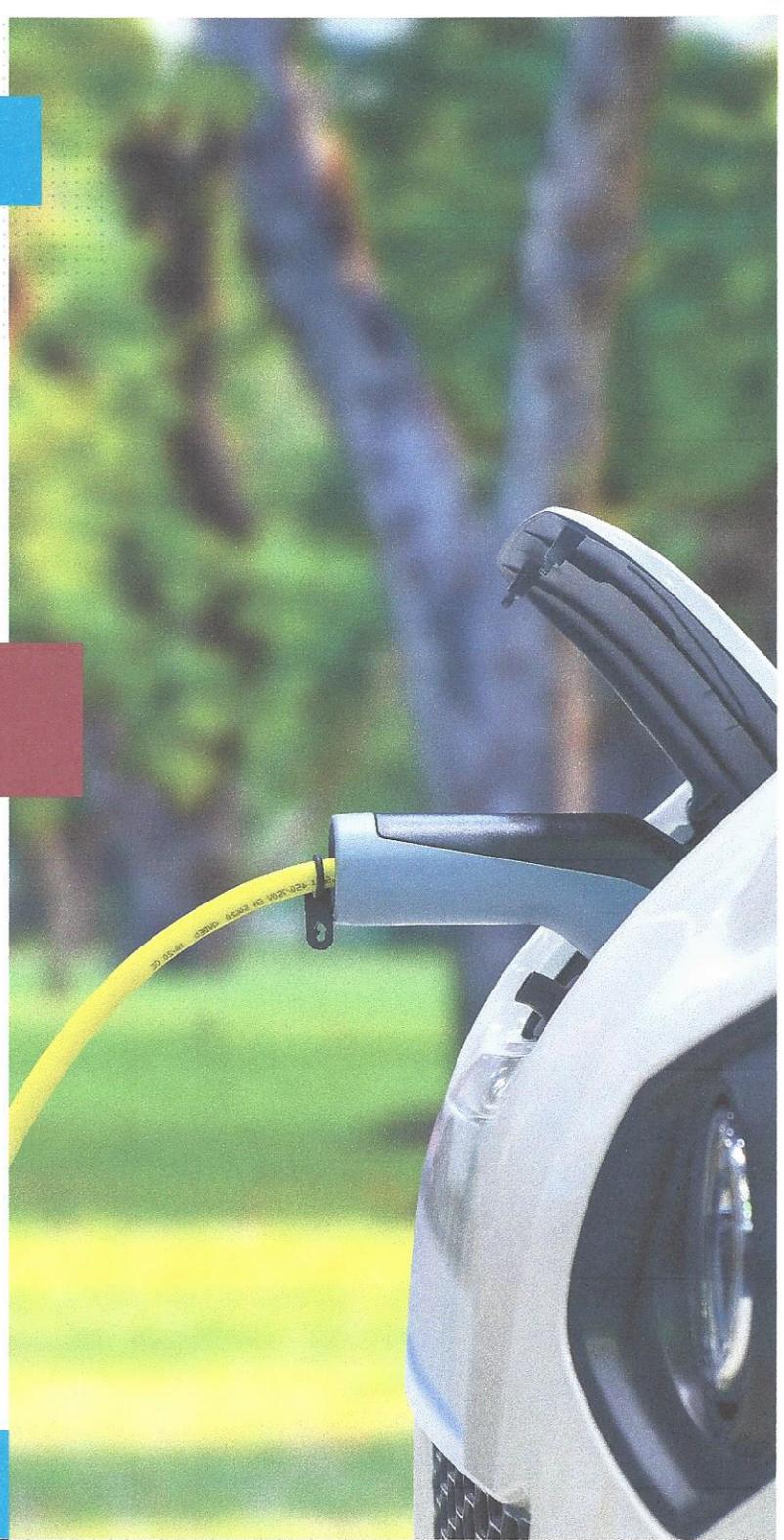
HYBRID CAR 6,258 Pounds

ELECTRIC CAR 1,644 Pounds

QUICK STATISTICS

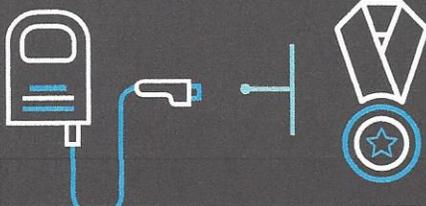
Employees with workplace charging are 20 times more likely to drive an electric vehicle

EV drivers pay only 99 cents to drive the same distance as a gallon of gas in a conventional car



SHOW ME THE MONEY

The cost to buy and install a vehicle charger ranges from **\$4,000 to \$10,000**—and your company may qualify for public incentives to help pay the cost.



Sources: Gallup Workforce Poll 2015, National Marketing Institute, Adecco, Minnesota Pollution Control Agency, U.S. Department of Energy

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Discussion and possible action to approve a proposal from Azimuth Grants for grant research and grant writing for various EDC Projects

ITEM BACKGROUND

I received information on this firm who writes grants and have researched them and they seem capable to write grants for the marina and other projects. I would like the Board's opinion, particularly Tom since he has experience in grant writing,

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

azimuth

Grants



Prepared for South Padre
Island EDC Director
Darla Lapeyre
February 5, 2021





azimuth

Grants

*azimuth ('az.ə.məTH) -
the direction of a
compass bearing*

TRUSTED GRANT NAVIGATION

Azimuth is a full-service grant consulting firm. We work closely with our clients and strive to provide unquestionable value with every engagement. Our goal is to be your trusted navigator and go-to expert for all things grant-related.

SERVICES

GRANT CONSULTING

GRANT RESEARCH

We research and analyze public and private sector grant opportunities to determine which grants you should pursue. We also offer a 1-Year Grant Strategy service.

GRANT ACQUISITION

We offer wraparound support for the entire grant acquisition process, including proposal development, editing, mock review, and submission.

GRANT MANAGEMENT

We can manage stewardship, compliance, and reporting to ensure successful grant implementation.

GRANT COACHING

Grant Coaching trains you and your team on how to successfully locate, acquire, and manage grant funding. We offer 3 levels of coaching with group and private coaching available. New sessions begin every quarter.

1-YEAR GRANT STRATEGY

Our 1-Year Grant Strategy™ provides a 12-month plan for what grant opportunities you should pursue, guidance for what to request, and our SOAR grant readiness analysis.

2010

Year Founded

\$68,500,000

Funding Secured

118

Clients Served



Statement of Qualifications

Founded in 2010, Azimuth Grants is a woman-owned small business with offices in Montgomery, Alabama and Atlanta, Georgia. We have extensive experience in grant research, acquisition, and management. We work on projects in teams that are designed to ensure you get the best subject matter experts no matter the grant topic.

Management



Jessica Taylor
Founder & CEO
Alabama

Jessica@azimuthcompanies.com

Education

- Jacksonville State University, BA
- Jacksonville State University, MPA
- Jones School of Law, JD

Community Involvement

- Samaritan Counseling Center, Board President
- Big Brothers Big Sisters, Big Sis (15 years)
- Kiwanis Club of Montgomery, Board Member
- First United Methodist Church of Prattville, Member

Jessica is a native of Calhoun County, Alabama. She got her start writing and managing grants while working in the Alabama Governor’s Office of Faith-based and Community Initiatives. During her time there, she managed several statewide initiatives including Alabama Communities for Education, a high school dropout prevention program, and the Alabama Strengthening Communities Project, which was recognized nationally for best practices in grant management. Jessica lives in Alabama with her husband and their three children.



Bryan M. Taylor
COO
Alabama

Bryan@azimuthcompanies.com

Education

- University of Texas School of Law, JD
- University of Alabama, BA

Community Involvement

- Alabama State Bar Committee on Unauthorized Practice of Law
- Prattville-Millbrook Rotary Club
- Executive Board of the Tukabatchee Area Council of the Boy Scouts of America
- Blackburn Institute Alumni Fellow - The University of Alabama

Bryan is a former member of the Alabama State Senate and has held senior leadership roles in three governors’ administrations. Most recently, he served as general counsel and chief legal advisor to Governor Kay Ivey. As an Iraq War Veteran and an Army lawyer (“JAG”) in the Alabama National Guard, Bryan also has extensive experience in defense contracting and routinely advises clients on compliance with state and federal procurement laws.

He has presented lectures on the OMB’s Uniform Guidance for Federal Awards. Bryan graduated from the University of Alabama in 1998 and the University of Texas School of Law in 2001. He was awarded the Bronze Star Medal for his service in Iraq and received the American Bar Association’s Outstanding Young Military Lawyer Award in 2004.



Amanda Lemay
VP for Finance
Tennessee

Amanda@azimuthcompanies.com

Education

- University of Alabama, BS Corporate Finance
- University of Alabama, MA Finance
- University of Alabama, MBA International Business

Amanda lives in Memphis, TN with her husband and two boys. She has worked in the corporate world for FedEx and First Horizon Bank for a combined 20 years specializing in corporate financial analysis and large initiative forecasting. After living in Amsterdam, Netherlands, she retired from the public sector and spent time volunteering for committees in education and becoming an ordained Deacon at Idlewild Presbyterian Church. Through Idlewild, she volunteers for a community outreach program to provide athletic outlets for underprivileged children.



FUNDING SECURED

EXPERIENCE: GOVERNMENT FUNDING

Agency for Healthcare Research and Quality
Alabama Department of Commerce
Alabama Department of Early Childhood Education Alabama Department of
Economic and Community Affairs Alabama State Department of Education
Alabama Department of Mental Health
Alabama Department of Public Health
Alabama Historical Commission
Center for Disease Control and Prevention
Corporation for National and Community Service
Department of Homeland Security
Department of Agriculture
Department of Defense
Department of Education
Department of Housing and Urban Development
Department of Justice
Department of Labor
Federal Emergency Management Agency
Health Resources and Services Administration
Institute of Museum and Library Services
Music Generation
National Endowment for the Arts
National Endowment for the Humanities
National Institutes of Health
National Science Foundation
Small Business Administration
Substance Abuse and Mental Health Services Administration
United States Agency for International Development





FUNDING SECURED

EXPERIENCE: FOUNDATION AND PRIVATE FUNDING

Alabama Power Foundation
ALFA Foundation
American Honda Foundation
American Psychiatric Association
BBVA Compass Foundation
Best Buy
Bi-Lo Holdings Foundation
Boeing
Cardinal Health Foundation
Caring Foundation
Central Alabama Community Foundation
Citibank
Council for Economic Education
Cowin Special Account
Crippled Children's Fund
CSX
DeWitt Wallace-Reader's Digest Fund
Disney
Dollar General
Eyesight Foundation
EZ Agape
Gannett Foundation
General Mills Foundation
Goodrich Foundation
Gratitude Foundation
H. Evan Zeiger Foundation
Hill Crest Foundation
Honda Motor Manufacturing of Alabama
Hugh Kaul Foundation
IPC Beeson Fund
J.L. Bedsole Foundation
Jane's Trust
Joseph Bruno Foundation
Libra Foundation
Lilly Endowment
M. W. Smith Jr. Foundation
MacArthur Foundation
Maine Health Access Foundation
Malone Foundation
Max and Victoria Dreyfus Foundation
Mayer Electric
Meredith Birchfield
Miriam and Ira D. Wallach Foundation
National Alliance for Research on Schizophrenia and Depression (NARSAD)
Next Generation Foundation
Pfizer, Inc.
Protective Life Foundation
Publix
Random House Inc.
Robert Meyer Foundation
Robert Wood Johnson Jr. Charitable Trust
Ronald McDonald House Charities
Rooms To Go
Sam's Club
State Farm
Stephen & Tabitha King Foundation
Sterne Agee Foundation
Susan G Komen Foundation
Susan Mott Webb Charitable Trust
Target
TD Charitable Foundation
The Andrew W. Mellon Foundation
The Caring Foundation of Blue Cross and Blue Shield of Alabama
The Daniel Foundation of Alabama
The Ford Foundation
The Leonard and Evelyn Lauder Foundation
The Pew Charitable Trusts
The Rockefeller Foundation
The Vincent Astor Foundation
Thomas L. Turner Charitable Trust
TJX Foundation
Toyota Foundation
UAB Benevolent Fund
Verizon Foundation
Vogue
Vulcan Materials
W.K. Kellogg Foundation
Walmart (local)
Walmart (state)
Wells Fargo
Whole Foods
William Randolph Hurst Foundation



OUR SUCCESS

Your mission and organization are unique. At Azimuth, we customize our services to seamlessly integrate with your workflow. When partnering with Azimuth, you get a diverse team of experienced grant professionals looking out for your interests. Since our team members live and work in different cities, our business systems are designed with results-oriented virtual collaboration in mind. No matter where you live, Azimuth's team can provide full-service grant navigation, but don't take it from us; take it from our clients. We strive for 100% client satisfaction with every engagement.

MERIWETHER
COUNTY SCHOOLS



Meriwether County Schools was the first Azimuth client to receive a 1-Year Grant Strategy™. After 18 months of Strategy implementation and Azimuth's help, MCS has secured over \$6,000,000 in new grant dollars with over \$5,000,000 still pending.

"Over the last 8 years, I have used Azimuth's services for school systems in Alabama and Georgia and gotten the same results. Their customer service is outstanding and their return on investment is undeniable. I highly recommend Azimuth for grant consulting and beyond."

Al Griffin, Superintendent
Meriwether County Schools



Juanita Owes
Library Director
City of Montgomery

"I must say, Azimuth is the best. You guys get things done, and I appreciate it so much."



Laurie Moncrieff
Executive Director
DEFENSEWERX

"Azimuth's counsel is invaluable to DEFENSEWERX. They serve as connective procurement tissue, enabling relationships between DoD decision makers and industry to optimize interoperability. Their innovative approach, rapid response, and competitive ROI ensures we meet our goals and remain mission ready."



Mitch Free
Founder and CEO
ZYCI CNC Machining

"Azimuth helped our small business secure over \$21M in new government contracts. Thanks to Azimuth, we were able to translate what we do into government speak and develop mutually beneficial relationships to strengthen America's supply chain."



Suzanne Harbin
Director of Advancement
Wallace State Community College

"I learned tips for developing stronger proposals, and we discussed ways to make grant writing and grant management more productive and less stressful. I highly recommend using Azimuth for grant training!"



WRITING SAMPLES

Municipal Sample

Azimuth has a proven track record of successful grant submissions, leading to infrastructure, economic development, and workforce investment improvements for municipalities.

“The gravity sewer lines should be installed in accordance with Ten State Standards and the materials used should be rated for the anticipated industrial discharge. PVC pipe is recommended for depths where it is allowable. Manholes may require lining – additional research from other locations will provide insight. The forcemain should be sized for a desired velocity range and adequate turnover to minimize the opportunity for turning septic. Pump run times should be coordinated with forcemain design. Wetwell volume should be carefully selected to allow for minimal equalization while not allowing the waste to develop odors. Mixing of the wetwell should be considered.”

Education Sample

Throughout the application process, Azimuth works to identify layers of impact, ensuring the system needs are aligned with funding priorities and demonstrating optimal compliance with submission guidelines.

“Meriwether County has a total population of 21,195. The population is 56.5% White and 39.9% Black and 1.6% Multi-Racial. Less than 1% of the population is Hispanic and Asian. The county is overwhelmingly rural, and 83.3% of Meriwether County residents live in a rural area. According to County Health Rankings, Meriwether ranks 112 out of 159 counties in social and economic factors related to health outcomes, such as education. Access to resources, such as after-school programming, childcare, transportation, employment, and family support, are a critical issue for families in the County.”

Non-Profit Sample

By working side by side with organizations to identify key priorities, Azimuth acts as a linkage to funding opportunities that meet the needs of the most pressing initiatives.

“Advancing entrepreneurial education is critical to ensuring a robust and stable supply chain in the Alabama technology and advanced manufacturing ecosystem. IDEAWERX plans to build on existing workforce development, entrepreneurial support, and industry relationships to rival the high-tech startup environment in Detroit, Silicon Valley, and overseas. By the end of the three-year grant period, IDEAWERX anticipates 50 entrepreneurs/companies will directly benefit from the training program, successfully creating 282 jobs and raising \$11.63 million in funding.”

For-Profit Sample

Corporations leverage Azimuth's team of professionals to develop proposals for government grants and contracts.

“Our manufacturing expertise rests on an in-depth understanding of precision machining. As our customer base is varied and deep, we're skilled in working with a range of exotic materials – Tungsten, Invar, Inconel, Molybdenum, Monel, and Ferrium M5. As we seamlessly oversee all details of a project, we save our customers time and money, obviating the need to work with multiple suppliers to complete a part or assembly. We possess tremendous manufacturing expertise as well as sourcing/supply chain management depth which sets us apart from others in the precision parts manufacturing industry.”



1-YEAR GRANT STRATEGY

What's Included	
Federal, State, Local, and Private Grant Research	✓
Opportunity analysis, including suggested grant request amount and subject	✓
Quarterly implementation timeline with guidance	✓
SOAR Grant Readiness Analysis	✓
	\$7,500

GRANT MANAGEMENT

Task	Fee	Pay Schedule
Grant Administration	10%	Bi-monthly
Grant Project Management	10%	Bi-monthly
Project Evaluation	Custom	Custom

HOURLY

Hours Reserved	Hourly Rate	Deposit Required
50	\$175	50%
100	\$150	35%
300	\$135	20%

Recommendation

Option I: *1-Year Grant Strategy*™ - \$7,500

Option II: Hourly Consulting – minimum 50 hours @ \$175 per hour - \$8,750

Option III: Combination Package – includes 1-Year Grant Strategy and 300 hours of consulting @ \$135 per hour - \$48,000

We recommend Option III Combination 1-Year Grant Strategy™ & 300 Hours of consulting - \$48,000.

South Padre Island EDC Grant Procurement Opportunities:

- 1. Boat Marina for large offshore recreational boats – minimum \$7-\$10 million in construction costs alone**
- 2. Birding & Nature Center Expansion - \$4-\$5 million**
- 3. Demolition of Condemned Structure – \$150,000-\$250,000**
- 4. Electric Vehicle Charging Stations – Approx. \$10,000 per station**
- 5. Hospital Equipment Grant - \$500,000-\$1 million minimum**

TRUSTED GRANT NAVIGATION



azimuth

www.whatsyourazimuth.com

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

The consultant is still preparing the monthly report regarding legislative activities for January 2021. I will email separately when I receive.

ITEM BACKGROUND

Louie Sanchez provided a written monthly report regarding his governmental consulting services for the legislative session in Austin - January 2021

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Discussion and possible action to approve the EDC Legislative agenda for 2021

ITEM BACKGROUND

Review the legislative agenda and approve the items for Hance Scarborough to focus on with the legislators and state agencies

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

SPI EDC LEGISLATIVE AGENDA 2021

DRAFT

1. Second Causeway funding- Work with Cameron County RMA, TXDOT, and the legislature to advance this critical project
2. Review possible Funding programs for Land acquisition, Permitting, Planning, Engineering for a new Large Boat Marina
3. GOMESA Beach Funding- CMP AND CEPRA funding passed through the GLO for beach maintenance, beach nourishment, shoreline projects
4. Support legislation to protect and expand local economic development efforts-protect the economic development sales tax, local tax incentives like Chapter 312
5. School start date-late August or after Labor Day

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Discussion and possible action regarding whether to reschedule the March Board meeting

ITEM BACKGROUND

Traditionally the March meeting is moved to later in the month. This year it is not a typical year for Spring Break so would like to discuss the March date with the Board.

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Executive Director's Activity Report including

- Economic Indicators
- Sand Dollars for Success Update
- status of projects and events

ITEM BACKGROUND

The executive Director will provide an update to the Board on economic indicators and project status.

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

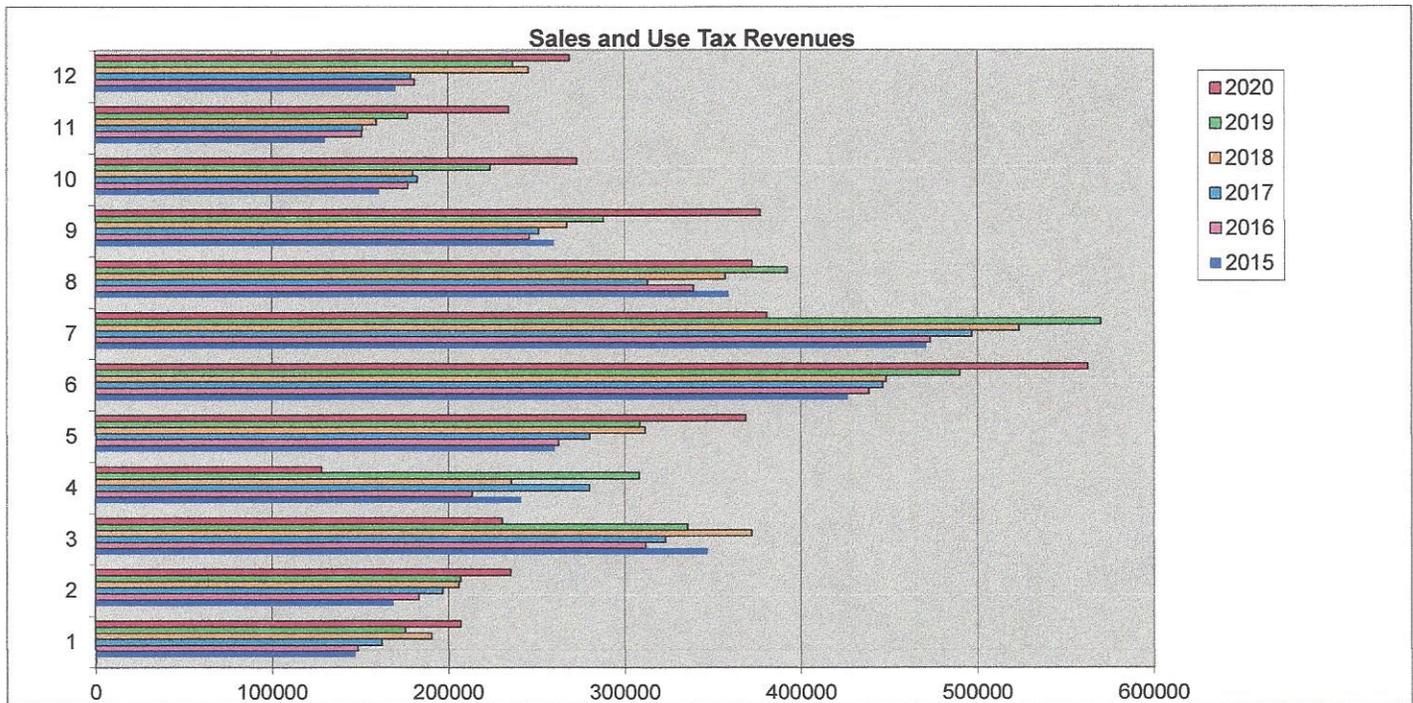
Approved by Legal:

RECOMMENDATIONS/COMMENTS:

South Padre Island Sales and Use Tax Revenues

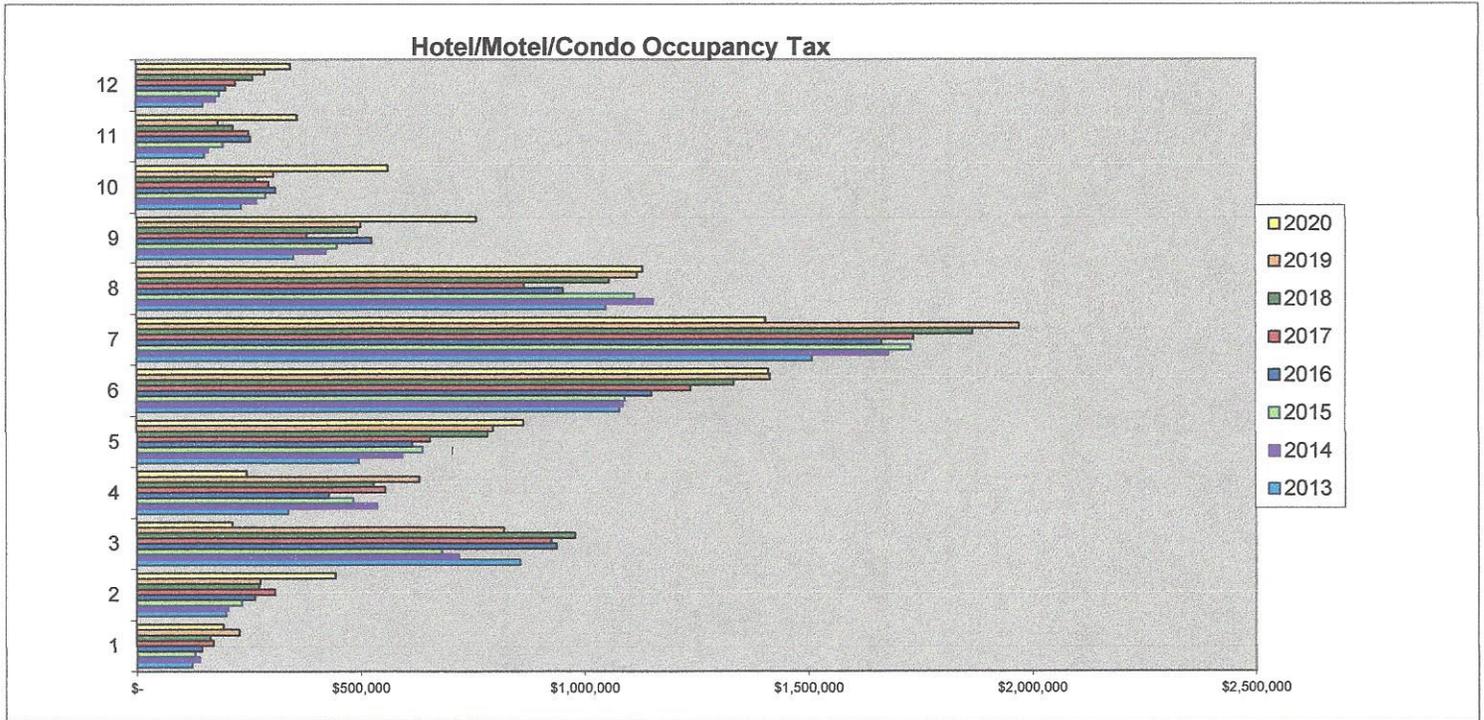
	2015	2016	2017	2018	2019	2020	
							%
January	\$ 147,033	\$ 148,673	\$ 162,359	\$ 190,422	\$ 175,596	\$ 207,167	17.98
February	168,939	183,246	196,705	206,130	207,214	235,373	13.59
March	346,948	311,867	323,169	372,025	335,634	230,459	(31.34)
April	241,179	213,305	279,898	235,839	308,112	127,981	(58.46)
May	260,265	262,341	280,107	311,590	308,505	368,630	19.49
June	426,572	438,459	446,128	448,195	490,070	562,527	14.79
July	471,196	473,223	496,833	523,677	569,913	380,495	(33.24)
August	359,029	339,074	313,046	356,980	392,292	372,290	(5.10)
September	259,809	245,959	251,213	267,254	288,079	376,880	30.83
October	161,032	177,265	182,611	180,060	224,079	273,111	21.88
November	130,352	151,043	151,463	159,287	177,006	234,603	32.54
December	170,488	180,991	178,991	245,571	236,658	268,826	13.59
Total	\$ 3,142,842	\$ 3,125,446	\$ 3,262,523	\$ 3,497,030	\$ 3,713,158	\$ 3,638,342	(2.01)

NOTE: Percentages of change March vs. April each year are principally the result of the month in which Easter falls. Amounts reported in January are based on January sales, for example, even though reported by the State and received by South Padre Island in March.



South Padre Island Hotel/Motel/Condo Occupancy Tax									
	2013	2014	2015	2016	2017	2018	2019	2020	% change
January	\$ 123,289	\$ 140,192	\$ 130,054	\$ 144,395	\$ 171,097	\$ 164,700	\$ 228,657	\$ 193,535	(15.36)
February	199,626	204,078	234,729	262,332	307,996	272,536	274,976	443,097	61.14
March	855,873	718,514	680,389	936,915	925,001	978,343	819,446	212,961	(74.01)
April	338,337	535,518	482,346	428,171	554,854	527,203	630,240	244,163	(61.26)
May	494,883	593,135	637,343	614,276	653,664	782,548	796,574	863,922	8.45
June	1,078,509	1,086,514	1,090,245	1,149,624	1,236,747	1,333,234	1,414,224	1,410,875	(0.24)
July	1,507,657	1,679,092	1,728,733	1,662,906	1,734,025	1,866,364	1,970,602	1,404,029	(28.75)
August	1,046,929	1,153,488	1,111,051	951,521	865,453	1,054,553	1,117,813	1,129,404	1.04
September	350,530	422,559	447,169	524,272	379,134	492,714	499,726	758,500	51.78
October	234,719	268,955	288,878	311,226	295,670	265,913	306,918	562,291	83.21
November	152,042	161,516	193,079	254,499	251,333	216,520	182,864	359,178	96.42
December	149,820	177,192	185,416	199,886	221,956	259,784	287,264	344,334	19.87
Total	\$ 6,532,214	\$7,135,926	\$7,209,432	\$7,440,023	\$7,596,930	\$8,214,412	\$8,529,304	\$7,926,289	(7.07)

Occupancy tax is 17% as of January 2017. 10.5% is collected by the City of South Padre Island monthly, .5% by the County, and 6% by the state of Texas quarterly. Any hotel or condo visit longer than 30 days is tax exempt. Percentages of change March vs. April are partially the result of the month in which Easter falls. The monthly occupancy tax reports from the finance office include any late payments received from properties behind in their taxes. The City reports them in the month they are paid.



South Padre Island Building Permit Valuations

	2016	2017	2018	2019	2020	2021	Commercial	Residential
January	\$ 2,620,888	\$ 1,800,672	\$ 2,646,580	\$1,499,429	\$2,286,952	\$972,584	\$ 266,405	\$706,179
February	1,675,855	5,039,127	863,730	999,507	171,380			
March	3,840,221	292,310	1,466,569	965,340	1,338,156			
April	816,823	683,307	688,098	1,609,909	1,775,173			
May	1,227,546	1,478,355	1,156,579	1,129,901	610,223			
June	595,320	1,318,655	2,974,574	3,209,806	976,008			
July	1,236,569	40,748,569	750,081	881,066	312,048			
August	1,973,961	1,431,102	624,914	373,493	637,682			
September	3,132,869	392,210	1,593,682	1,997,460	1,082,946			
October	963,435	480,367	363,576	5,620,569	1,416,147			
November	1,028,228	638,848	1,360,146	643,019	848,113			
December	582,797	1,201,460	1,061,966	2,596,653	3,417,308			
Total	\$ 19,694,512	\$ 55,504,982	\$ 15,550,495	\$ 21,526,152	\$ 14,872,136			

South Padre Island Property Tax Revenue

	2015	2016	2017	2018	2019	2020	2021
January	\$ 775,106	\$ 842,301	\$ 809,677	\$ 889,250	\$ 921,496	\$ 991,020	\$ 941,954
February	643,376	851,485	779,513	906,895	605,288	761,007	
March	126,429	133,534	245,531	243,804	172,025	151,234	
April	108,299	108,879	164,361	178,924	95,987	174,352	
May	68,063	54,257	88,915	67,485	152,987	124,756	
June	84,304	94,716	78,442	78,199	110,719	108,447	
July	111,522	85,053	70,064	121,814	110,878	154,634	
August	30,635	35,618	33,474	35,950	45,116	47,465	
September	25,557	13,612	95,148	127,921	29,166	48,670	
October	1,344,874	1,699,349	522,220	3,258,610	3,252,125	2,946,582	
November	2,797,154	2,639,129	3,863,902	1,645,455	1,592,727	2,097,636	
December	584,920	802,241	793,295	650,276	714,894	868,027	
TOTAL	\$ 6,700,239	\$ 7,360,174	\$ 7,544,542	\$ 8,204,583	\$ 7,834,289	\$ 8,473,830	
As of October 1:							
Tax rate per \$100	0.28564	0.30564	0.31564	0.31564	0.31564	0.31374	
Taxable value	\$ 2,478,519,198	\$ 2,495,811,088	\$ 2,523,614,600	\$ 2,558,588,118	\$ 2,645,276,110	\$ 2,677,970,971	

1. Company Name: SPI Excursions (TBD)
First Name: Diego
Last Name: Najera
Address (Street, City, State, Zip): [104 e oleander st](#)
Email Address: diegonajer@gmail.com
Phone: 9564554706

2. Company Name: Casa Mariposa Venue and Villas
First Name: Sherrie
Last Name: Gomez
Address (Street, City, State, Zip): [112 W Corral](#) (Billing address PO Box 3872)
Email Address: casamariposapadre@gmail.com
Phone: 9564333005

3. Company Name: Cafe Karma
First Name: William
Last Name: Everett
Address (Street, City, State, Zip): 5200 Padre Blvd, South Padre Island, TX 78597
Email Address: willeverett1@gmail.com
Phone: 956-336-2768

4. F & B Restaurant - Brandi Hackett, 3109 Padre Blvd., South Padre Island TX 78597, 702-499-0962, email fandbgm.spi@gmail.com

5. Isla Tours - Lisa Graves, 33256 State Park Rd 100, South Padre Island, TX 78597, 956-761-2764, email islatours@yahoo.com

6. SOS Shipping Our Specialty- Lonnie Gillihan, 2216 Padre Blvd.Ste B, South Padre Island, TX 78597, 215-806-8746, email lgillihan@gmail.com

7. Puka Cafe - Sarah Truman, PO Box 3107, South Padre Island, TX 78597, 956-434-2050, email trumanrsarah@gmail.com

8. Overpeck's BBQ- Jennifer Overpeck, 125 El Cielo Circle, Harlingen, TX 78552, 210-730-6535, email jenniferoverpeck18@gmail.com

9. Padre Island Castle- Carol Bolstad, 2216 Padre Blvd., #37, South Padre Island, TX 78597, 503-516-5858, email carol.bolstad@1sis.com

10. The Island School- Sarah Finley, 6608 Padre Blvd. #261, South Padre Island, TX 78597, 314-398-4102, email sarahefin@gmail.com

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Discussion and possible action to approve a resolution requesting an appropriation of the Texas legislature for the completion of an environmental impact study on the proposed second access causeway to South Padre Island

ITEM BACKGROUND

The lobbyist spoke to Pete Sepulveda with the CCRMA and we need to make an ask to the State for funds to complete the environmental studies. The resolution is being drafted by the consultant and I will email separately when I receive.

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

EXECUTIVE SESSION: Pursuant to Texas Local Government Code Section 551.074 Personnel Matters; the Board will convene into closed session to discuss:
Evaluation and personnel action regarding the Executive Director

ITEM BACKGROUND

The Board will discuss the salary of the Executive Director in closed session

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS:

**CITY OF SOUTH PADRE ISLAND
ECONOMIC DEVELOPMENT CORPORATION
AGENDA REQUEST FORM**

MEETING DATE: February 16, 2021

NAME & TITLE: Darla Lapeyre, EDC Director

DEPARTMENT: Economic Development Council

ITEM

Discussion and possible action regarding personnel action for the Executive Director

ITEM BACKGROUND

Action item after the closed session

BUDGET/FINANCIAL SUMMARY

n/a

COMPREHENSIVE PLAN GOAL

n/a

LEGAL REVIEW

Sent to Legal:

Approved by Legal:

RECOMMENDATIONS/COMMENTS: