



Memo

To: South Padre Island Economic Development Corporation Board of Directors
From: Rodrigo Gimenez, Senior Accountant
City of South Padre Island
CC: Darla Lapeyre
Date: July 13, 2011
Re: June 2011 Operating Statement

The June 2011 Operating Statement for the South Padre Island Economic Development Corporation as well as the Balance Sheet as of June 30, 2011 are attached for your review. Transactions summarized in the statements are those processed through the Finance Department of the City. The financial statements reflect a charge for the gift shop cost of goods sold and the inventory value for the Birding Center. The inventory value at month end is furnished to us and the cost of goods sold is calculated based on actual purchases and the difference between the beginning and ending inventory values supplied by EDC staff.

The fiscal 2011 approved budget utilized the estimated ending fund balance at the time the budget was prepared for fiscal 2011. The amount estimated in May and June when the budget was prepared was \$130,000. The current ending fund balance amount is \$124,285 at September 30, 2010.

Sales Tax amounts include the May tax collections sent to the State of Texas in June and distributed to local governments in July. This July allocation payment is accrued for financial statement presentation purposes in the June operating statement.

The June operating statement also contains a summary for the City of South Padre Island's Beach Nourishment Fund reflecting an update of transactions for the year ended September 30, 2011.

Please contact me at rgimenez@MYSPI.org at your earliest convenience should you have any questions.

"A Certified Retirement Community"

City of South Padre Island
Economic Development Corporation
Balance Sheet
June 30, 2011/2010

Assets	2011	2010
Cash and cash equivalents	\$44,029	\$133,704
Receivables - Sales Tax	\$49,794	\$50,638
Revolving Loan Receivable	\$27,581	\$0
Gift Shop Inventory	\$13,029	\$12,932
Due From General Fund	\$0	\$3
Due from EDC Debt Service	\$0	\$0
Prepaid Items	\$0	\$22,201
TOTAL ASSETS	\$134,433	\$219,479

Liabilities and Fund Balances		
Accounts Payable	\$0	\$10,542
Sales Tax Payable	\$622	\$2,005
Due to General Fund	\$0	\$63,504
Due to EDC Debt Service	\$0	\$0
Due to Convention Center Fund	\$0	\$0
Reserved for Encumbrances	\$1,362	\$0
Other liabilities	\$0	(\$60)
Deferred Revenue	\$0	\$0
Total Liabilities	\$1,984	\$75,991
Fund Balance	\$132,449	\$143,488
Total Liabilities and Fund Balance	\$134,433	\$219,479

City of South Padre Island
Economic Development Corporation
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
For the Nine Months ended June 30, 2011 & 2010

	2011		2010
	Budget	Actual	Actual
<u>REVENUES</u>			
Sales Tax	\$347,049	\$373,823	\$363,997
USDA Grant Revenue	\$0	\$9,000	\$0
Interest Revenue	\$0	\$383	\$365
Birding Center Donations	\$49,425	\$48,175	\$5,000
Birding Center Admission Fees	\$118,518	\$122,430	\$108,173
Birding Center Gift Shop Sales	\$79,295	\$75,234	\$69,891
Birding Center Rental Fees	\$10,048	\$7,748	\$1,059
Birding Center Program Revenue	\$500	\$300	\$0
Miscellaneous Revenues	\$326	\$345	\$86
Gross Revenues	\$605,161	\$637,438	\$548,573
Cost of Gift Shop Sales	\$40,598	\$38,753	\$25,094
Operating Revenues	\$564,563	\$598,685	\$523,480
<u>EXPENDITURES</u>			
General Administrative Expenses	\$396,038	\$370,328	\$386,977
Birding Center Expenses	\$227,852	\$220,193	\$178,952
Total Expenditures	\$623,890	\$590,521	\$565,929
Excess (Deficiency) of Revenues Over (Under) Expenditures	(\$59,327)	\$8,164	(\$42,450)
Fund balance - beginning	\$124,285	\$124,285	\$185,938
Fund balance - ending	\$64,958	\$132,449	\$143,488

MEMORANDUM

DATE: July 13, 2011
 TO: EDC Board of Directors
 FROM: Rodrigo Gimenez
 SUBJECT: Financial Report for the Nine Months Ended June 30, 2011

	Current Month			YEAR TO DATE			Annual Budget			BUDGET
	Actual	Budget	Variance	Actual	Budget	Variance	ORIGINAL BUDGET	AMENDED BUDGET	REMAINING BUDGET	PERCENT REMAINING
REVENUES										
SALES TAX	49,794	50,000	(206)	373,823	347,049	26,774	575,000	575,000	201,177	34.99%
USDA GRANT REVENUE	0	0	0	9,000	0	9,000	0	0	(9,000)	
INTEREST REVENUE	8	0	8	383	0	383	0	0	(383)	
TOTAL REVENUES	49,802	50,000	(198)	383,206	347,049	36,157	575,000	575,000	191,794	33.36%
EST. CARRYOVER FROM PRIOR YR										
TOTAL REVENUES & CARRYOVER	49,802	50,000	(198)	383,206	347,049	36,157	575,000	575,000	191,794	
GENERAL ADMINISTRATIVE EXPENSES										
PERSONNEL SERVICES	5,301	6,101	800	49,149	50,217	1,068	68,518	68,518	19,369	28.27%
OFFICE SUPPLIES	16	269	253	807	1,191	384	2,000	2,000	1,193	59.65%
LOCAL MEETINGS	0	135	135	22	292	270	700	700	678	96.86%
BOOKS & PUBLICATIONS	0	77	77	184	266	82	500	500	316	63.14%
POSTAGE	22	115	93	46	255	209	600	600	554	92.33%
MINOR TOOLS & EQUIP.	0	0	0	2,877	2,900	23	2,500	2,900	23	0.79%
TELEPHONE	153	169	16	1,645	1,790	145	2,300	2,300	655	28.46%
TRAINING EXPENSE	0	109	109	229	322	93	650	650	421	64.77%
PROFESSIONAL SVCS	488	1,683	1,196	10,674	13,199	2,525	8,000	18,250	7,576	41.51%
ADVERTISING	0	996	996	2,518	2,010	(508)	5,000	5,000	2,482	49.64%
TRAVEL	0	220	220	0	440	440	3,000	1,100	1,100	100.00%
PROMOTIONS	0	461	461	695	1,617	922	3,000	3,000	2,305	76.83%
DUES & MEMBERSHIPS	0	350	350	2,600	2,950	350	4,000	4,000	1,400	35.00%
RENTAL	0	0	0	0	0	0	0	0	0	0.00%
INSURANCE	0	0	0	0	0	0	0	0	0	0.00%
BIRDING PLAN & IMPROVEMENTS	0	0	0	0	0	0	0	0	0	0.00%
LOBBYIST	0	0	0	15,646	15,646	(0)	39,000	15,646	(0)	0.00%
ECONOMIC ACTIVITY INDEX	0	4,400	4,400	0	4,400	4,400	4,400	4,400	4,400	100.00%
USDA RBEG	0	6,900	6,900	12,500	21,300	8,800	42,000	42,000	29,500	0.00%
BEACH NOURISHMENT	0	0	0	0	0	0	50,000	0	0	0.00%
TRANSFER FOR BOND PAYMENT	29,826	29,826	0	268,434	268,434	0	357,911	357,911	89,477	25.00%
MARINE SCIENCE CENTER	0	1,718	1,718	2,301	4,845	2,544	50,000	10,000	7,699	76.99%
OTHER PROJECTS	0	1,982	1,982	0	3,964	3,964	13,661	9,911	9,911	100.00%
TOTAL EXPENDITURES GENERAL ADMINISTRATIVE EXPENSES	35,805	55,511	19,706	370,328	396,038	25,710	657,740	549,386	179,058	32.59%
ADMINISTRATIVE OPERATING RESULTS	13,996	(5,511)	19,507	12,878	(48,989)	61,867	(82,740)	25,614	12,736	
BIRDING CENTER OPERATIONS										
REVENUES										
BIRDING CENTER ADMISSION FEES	17,605	14,000	3,605	122,430	118,518	3,912	185,000	160,000	37,570	23.48%
BIRDING CENTER GIFT SHOP SALES	7,543	11,000	(3,457)	75,235	79,295	(4,060)	200,000	110,000	34,765	31.60%
BIRDING CENTER DONATIONS	0	1,000	(1,000)	48,175	49,425	(1,250)	75,000	75,000	26,825	35.77%
EVENTS/PROGRAMS	(600)	500	(1,100)	300	500	(200)	0	2,000	1,700	85.00%
MISCELLANEOUS REVENUES	5	0	5	345	326	19	0	500	155	31.00%
BIRDING CENTER RENTAL FEES	1,050	2,500	(1,450)	7,748	10,048	(2,300)	15,000	16,500	8,752	53.04%
GROSS REVENUES	25,602	29,000	(3,398)	254,233	258,112	(3,879)	475,000	364,000	109,767	
COST OF GIFT SHOP SALES	2,960	5,500	2,540	38,753	40,598	1,845	100,000	55,000	16,247	29.54%
NET BNC REVENUES	22,642	23,500	(858)	215,479	217,514	(2,035)	375,000	309,000	93,521	30.27%
BIRDING CENTER GENERAL ADMINISTRATIVE EXPENSES										
PERSONNEL SERVICES	10,356	12,605	2,249	90,703	95,458	4,755	122,764	133,273	42,570	31.94%
OFFICE SUPPLIES	740	200	(540)	2,996	2,304	(692)	1,300	2,949	(47)	-1.58%
LOCAL MEETINGS	18	0	(18)	18	0	(18)	100	100	82	82.00%

MEMORANDUM

DATE: July 13, 2011
 TO: EDC Board of Directors
 FROM: Rodrigo Gimenez
 SUBJECT: Financial Report for the Nine Months Ended June 30, 2011

	Current Month			YEAR TO DATE			Annual Budget			BUDGET
	Actual	Budget	Variance	Actual	Budget	Variance	ORIGINAL BUDGET	AMENDED BUDGET	REMAINING BUDGET	PERCENT REMAINING
BOOKS & PUBLICATIONS	0	0	0	0	0	0	0	0	0	
POSTAGE	79	20	(59)	143	104	(39)	800	800	657	82.16%
MINOR TOOLS & EQUIP.	552	200	(352)	2,992	2,792	(200)	3,000	3,592	600	16.70%
TELEPHONE	1,227	860	(367)	6,510	6,406	(104)	9,000	9,000	2,490	27.66%
TRAINING EXPENSE	0	0	0	0	0	0	0	0	0	
CREDIT CARD FEES	442	420	(22)	3,816	3,772	(44)	3,000	5,032	1,216	24.16%
PROFESSIONAL SVCS	0	0	0	441	500	59	500	500	59	11.77%
SERVICE CONTRACTS	9,841	4,400	(5,441)	34,818	35,960	1,142	43,296	49,060	14,242	29.03%
ADVERTISING	723	1,500	777	5,639	7,997	2,358	10,000	10,000	4,361	43.61%
TRAVEL	0	1,000	1,000	1,236	2,236	1,000	1,000	3,736	2,500	66.92%
DUES & MEMBERSHIPS	0	0	0	120	120	0	0	120	0	
PROMOTIONS	0	750	750	0	750	750	0	1,000	1,000	100.00%
INSURANCE	0	0	0	41,757	41,757	0	60,000	49,853	8,096	16.24%
ELECTRICITY	1,802	2,100	298	17,075	17,115	40	24,000	24,000	6,925	28.86%
WATER, SEWER AND GARBAGE	2,294	1,040	(1,254)	11,156	9,354	(1,802)	10,000	12,474	1,318	10.56%
LAUNDRY & JANITORIAL	195	350	155	772	1,227	455	2,500	2,500	1,728	69.12%
MACHINERY AND EQUIPMENT PURCHASES	0	0	0	0	0	0	1,000	1,000	1,000	100.00%
TOTAL BIRDING CENTER GENERAL										
ADMINISTRATIVE EXPENSES	28,268	25,445	(2,823)	220,193	227,852	7,659	292,260	308,989	88,796	28.74%
BIRDING CENTER INCOME (LOSS) FROM OPERATIONS	(5,626)	(1,945)	(3,681)	(4,714)	(10,338)	5,624	82,740	11	4,725	
TOTAL EDC REVENUES OVER (UNDER) EXPENSES	8,371	(7,456)	15,827	8,165	(59,327)	67,492	0	25,625	17,460	

FUND BALANCE:

BEGINNING BALANCE October 1, 2010	\$124,285
ACTUAL REVENUES	598,686
AVAILABLE RESOURCES	722,971
EXPENDITURES	(590,521)
ENDING FUND BALANCE, June 30, 2011	\$132,450

NOTE: Beginning Fund Balance is based on September 30, 2010 Unaudited Financial Statements

BEACH NOURISHMENT FUND:

Fund Balance September 30, 2010	\$1,484,548
Hotel Occupancy Tax	144,747
Interest	0
Transfers In - Town SPI	0
General Land Office Grants	0
Transfers In - EDC	0
Expenditures-Erosion Response Plan	(14,517)
Expenditures other than Erosion Response Plan	(787,696)
Fund Balance (UNAUDITED), June 30, 2011	\$827,082

* Interest includes Debt Service Fund and Debt Service Reserve Account Interest Earnings as well as earnings from the Birding Center Bond Proceeds. Only interest earned in the Operating Fund (Fund 80) is included in the Fund Balance Computation.

Operating Account (Fund 80)	8	0
Debt Service Fund (Fund 52)	0	0
Debt Service Reserve Fund (Fund 58)	177	0
Birding Center Construction Fund (Fund 85)	1	0
	\$186 *	\$0

This report reflects transactions recorded for the Month of June 2011 with the exception of Sales Tax Revenue. Sales Tax Revenue received in July 2011 for May 2011 sales by merchants in the amount of \$49,794.11 is included in revenue for the June 2011 report.